

# Service Manual

## ABAI 51<sup>ST</sup> ANNUAL CONVENTION

**MAY 24-26<sup>TH</sup>, 2025**

**WALTER E. WASHINGTON CONVENTION CENTER  
WASHINGTON, D.C.**

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**ABAI 51<sup>ST</sup> ANNUAL CONVENTION****MAY 24-26<sup>TH</sup>, 2025****WALTER E. WASHINGTON CONVENTION CENTER****WASHINGTON, D.C.****Booth Equipment**

Each 10'x10' booth will be set with 8' high black back drape, 3' high black side dividers, one (1) 6' black skirted table, two (2) chairs, one (1) wastebasket, one (1) 10' x 10' Tuxedo carpet, and a 11" x 17" one-line identification sign.

**Exhibit Hall Carpet**

The exhibit area is carpeted in wall-to-wall Tuxedo carpet (gray with black specks). To enhance the appearance of your booth, rental carpet is available through Heritage. Please refer to the enclosed carpet brochure and furniture/carpet order form.

**Discount Price Deadline Dates**

In order to receive advance order discount rates listed on the price sheet, we must receive your order and payment by the following dates below.

Custom Heritage Rentals – Thursday, April 24<sup>th</sup>, 2025

Carpet, Furniture and Accessories – Monday, May 5<sup>th</sup>, 2025

**Shipments to Advance Warehouse Deadline Date**

Heritage will begin receiving freight at the advance warehouse on Thursday, April 24<sup>th</sup>, 2025. To avoid late fees, all shipments to the advanced warehouse must arrive no later than Thursday, May 15<sup>th</sup>, 2025. Shipments will be received Monday through Friday between the hours of 8:00 a.m. and 3:00 p.m.

**Show Schedule****Exhibitor Move-In**

|        |                      |         |   |         |
|--------|----------------------|---------|---|---------|
| Friday | May 23 <sup>rd</sup> | 2:00 PM | - | 5:00 PM |
|--------|----------------------|---------|---|---------|

**Exhibit Hours**

|          |                      |          |   |          |
|----------|----------------------|----------|---|----------|
| Saturday | May 24 <sup>th</sup> | 11:00 AM | - | 4:00 PM  |
|          |                      | 7:00 PM  | - | 10:00 PM |
| Sunday   | May 25 <sup>th</sup> | 11:00 AM | - | 4:00 PM  |
| Monday   | May 26 <sup>th</sup> | 11:00 AM |   | 4:00 PM  |

**Exhibitor Move-Out**

|         |                      |         |   |          |
|---------|----------------------|---------|---|----------|
| Tuesday | May 27 <sup>th</sup> | 8:00 AM | - | 10:00 AM |
|---------|----------------------|---------|---|----------|

**Dismantle and Move-Out Information**

- All carriers must check-in no later than 9:00 AM, on Tuesday, May 27<sup>th</sup>. All exhibit materials must be removed from the exhibit hall floor by 10:00 AM, on Tuesday, May 27<sup>th</sup>. Heritage will begin redirecting all outbound freight not claimed by appointed freight carriers to the preferred show carrier at 9:00 AM.
- Please refer to the Outbound Shipments Form included in this packet for detailed information regarding outbound shipping procedures.



## GENERAL INFORMATION/QUICK FACTS

### ABAI 51<sup>ST</sup> ANNUAL CONVENTION

**MAY 24-26<sup>TH</sup>, 2025**

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**WASHINGTON, D.C.**

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#### Post Show Paperwork and Labels

Our customer service department will provide a Heritage Bill of Lading and Labels for you to complete. Complete your paperwork ahead of time. Be sure your carrier knows the company name and booth number when making arrangements for shipping your exhibit at the close of the show.

#### HES Freight Logistics

If you need an on show site, cost effective and reliable carrier to transport your freight to and from the show, please email [shipping@heritagesvs.com](mailto:shipping@heritagesvs.com) for a quote (guaranteed lowest material handling rate, priority empty return handling, complimentary shrinkwrap, etc).

#### Ordering Online

Go To: [heritagesvs.com/ordering](https://heritagesvs.com/ordering)

### Warehouse Shipping Information:

Exhibitor Company Name and Booth Number

HERITAGE

C/O TForce Freight

6571 Washington Blvd.

Elkridge, MD 21075

FOR: ABAI 51<sup>st</sup> Annual Convention

Heritage will accept exhibit materials beginning Thursday, April 24<sup>th</sup>, 2025 at the warehouse address. Material arriving after Thursday, May 15<sup>th</sup>, 2025 will be received at the warehouse with an additional after deadline charge.

### Show Site Shipping Address:

Exhibitor Company Name and Booth Number

C/O HERITAGE

Walter E. Washington Convention Center

801 Mt. Vernon Place NW

Washington, D.C. 20001

FOR: ABAI 51<sup>st</sup> Annual Convention

Crated, boxed, or skidded materials will be accepted at show site beginning at 12:00 PM, Thursday, May 22<sup>nd</sup>, 2025 at the show site address. Shipments arriving before this date may be refused by the facility and may be subjected to additional venue handling fees.

#### Service Center Hours

The Heritage Exhibitor Service Center will be staffed during exhibitor move-in and exhibitor move-out.

#### Excessive Trash, Furniture, and Booth Abandonment

Excessive materials left in booths and meeting rooms at the end of published exhibitor move-out, that are not labeled for an outbound shipment will be considered trash. The exhibitor will be charged for the removal and disposal of these items. Charges may include installation and dismantle labor, forklift labor, and/or dumpster fees. Excessive trash to include, items such as: carpet, padding, furniture, shelving, booth structure, crates and/or pallets.

### We Appreciate Your Business!

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The information contained in this brief outline does not by any means cover completely the ordinances and regulations contained in the local Fire Prevention Code.

The following are basic rules governing concessions, exhibits, and shows in any building open to the public:

1. All curtains, drapes and decorations must be constructed of flameproof material, or treated with an approved flameproofing solution. (Treatment shall be renewed as often as may be necessary to maintain the flameproofing effect.)
2. No combustible materials, merchandise or signs shall be attached to, hung from, or draped over flameproofed side and rear divider draperies of booths or attached to table skirting facing aisles, unless flameproofed.
3. All exits, hallways and aisles leading from buildings or tents are to be kept clear and unobstructed at all times.
4. No exit door shall be locked, bolted or otherwise fastened or obstructed at any time an exhibit building is open to the public. Moreover, it shall be unlawful to obstruct, or reduce in any manner, the clear width of any doorway, hallway, passageway or other means of egress. Additionally, all required exits shall be so located as to be discernible and accessible with unobstructed access thereto.
5. Access through turnstiles, gates, rails or similar devices shall not be permitted unless such a device is equipped to swing readily in the direction of exit travel under a total force of not more than 15 pounds and/or prior approval of the Fire Marshal.
6. All sawdust, shavings, hay and straw shall be flameproofed, stored and maintained in a manner approved by the Fire Marshal.
7. Automobiles, trucks, tractors, machinery and other motor vehicles utilizing flammable fuels, which are placed on display inside any building shall have no more than two (2) gallons of fuel in the tank; all fuel tanks shall be locked or effectively sealed and battery cables shall be disconnected from the ignition system. Ignition keys for vehicles on display shall be kept by a responsible person at the display location for removal of such vehicles from the building in the event of an emergency.
8. There shall not be any gasoline powered forklifts or carts allowed in a place of assembly. Exceptions: Propane or electric vehicles are allowed.
9. The use of liquefied petroleum gases inside buildings, tents or other areas is strictly prohibited, except for demonstration purposes when approved by the Fire Marshal. Maximum LPG allowed for exhibition purposes is a six (6) pound cylinder.
10. "No Smoking by Order of Fire Marshal" signs shall be posted and maintained in areas designated by the Fire Marshal.
11. Provide for daily removal and disposal of trash and rubbish from buildings and tents.
12. All electrical wiring shall be installed in a manner approved by the City Chief Electrical Inspector.
13. Provide and maintain approved fire extinguishing equipment in all areas as designated by the Fire Marshal.
14. All standpipe and hose cabinets shall be kept clear and unobstructed at all times.
15. All appliances fired by natural gas shall be approved by the City Chief Mechanical Inspector and Fire Marshal before being used.
16. The use of welding and cutting equipment for demonstration purposes must be by permit from the Fire Marshal.
17. Cylinders of compressed gases are prohibited unless approved by the Fire Marshal, and shall be secured in a vertical or horizontal position depending on the tank use and design.
18. The operator or the person in charge of operation or use of any place of assembly or education shall check egress facilities before such building is occupied for any use. If such inspection reveals that any element of the required means of egress is obstructed, inaccessible, locked, fastened or otherwise unsuited for immediate use, admittance to the building shall not be permitted until necessary corrective action has been completed.
19. There shall not be any obstructions blocking exit doors from the outside of any building such as autos parked in doorways or barricades across sidewalks.
20. No curtains, drapes or decorations shall be hung in such a manner as to cover any exit signs.
21. No vehicles shall be parked in fire lanes outside of buildings.
22. No flammable liquids shall be used or admitted inside of buildings except by approval of the Fire Marshal.
23. Artificial lighting such as lanterns and candles are prohibited.
24. The use of all gas-fired heating units, either portable or stationary, shall meet the approval of the City Chief Mechanical Inspector and the Fire Marshal. The use of the so-called "salamander" stove is strictly prohibited.
25. All cooking appliances shall be equipped with ventilating hoods and equipment as deemed necessary by the Fire Marshal, but in any instance such equipment shall be installed in accordance with provision of the City Building and Fire Codes. However, countertop fryers not exceeding 15 lbs. of oil may be used without the necessary ventilating hood and surface protection requirements. Additionally, the exhibitor shall be allowed no more than one (1) fryer per booth and shall provide two (2) ten (10) pound B.C. extinguishers, positioned on both sides of said fryers. All cooking appliances shall be listed by a National Testing Agency: i.e. Underwriters Laboratory or Factory Mutual.
26. Booth and seating plans must be approved by the Fire Marshal. Submit plans to the Fire Marshal no later than 15 days before set-up date.
27. There shall not be any ticket booths, tables or any other display setup in the lobby without the prior approval of the Fire Marshal.
28. All aisles shall be maintained at a minimum of ten (10) feet clearance.
29. All covered structures in excess of ninety (90) square feet in area shall be protected by an automatic fire detection system approved by the Fire Marshal.
30. All floor plans submitted shall be totally representative of the halls, rooms and/or areas in which the events are held in, such as the location of manual pull stations, fire hose standpipe closets, exits, aisles and man doors in air walls, etc.



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## METHOD OF PAYMENT & CREDIT CARD AUTHORIZATION FORM

***Must be completed and submitted with any HERITAGE order forms***

Name of Convention **ABAI 51<sup>ST</sup> ANNUAL CONVENTION** Booth# \_\_\_\_\_  
Exhibiting Company \_\_\_\_\_  
Phone # \_\_\_\_\_ Fax # \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_  
Contact Email \_\_\_\_\_  
Print Name \_\_\_\_\_ Signature \_\_\_\_\_

### Credit Card Payment

Cardholder's Name (Please print) \_\_\_\_\_

Credit Card Billing Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_

Credit Card # \_\_\_\_\_ V-Code \_\_\_\_\_ EXP \_\_\_\_\_

Charge to: ☐ American Express ☐ MasterCard ☐ Visa ☐ Discover

If for any reason the submitted credit card or check is declined or returned, a \$50.00 processing fee will be added to the final invoice. For your convenience, we will also process your card for payment of any additional charges incurred at show site. We will automatically provide this service unless informed otherwise by you.

### CARD HOLDER'S SIGNATURE

By signing the above, I acknowledge and understand that all services rendered will be billed to this credit card. I agree to be bound by all terms and conditions in this service manual.

### Company Check

Make Check Payable to: HERITAGE  
620 Shenandoah Ave  
St. Louis, MO 63104  
Attn: Exhibitor Services

Please include a copy of this order form with your check.

### Bank Wire Transfer

Enterprise Bank and Trust  
St. Louis, MO 63127  
ABA# 081006162  
ACCT# 0040520 HERITAGE  
Swift Code - Entrus44

Please reference name of show & booth number to credit your account. Customers are responsible for any bank processing fees. Please add \$25.00 to your invoice total for each wire to cover inbound bank processing fees.

**Please note:** In some instances equipment or services may be handled by other contractors.

All orders received on site at the Exhibitor Service Desk will be charged at standard rates. All outstanding balances must be paid by the close of the show. Adjustments to your invoice will not be made after the close of the show. For your convenience, we will use this authorization to charge your credit card account for your advance orders, and any additional amounts incurred as a result of show site orders placed by your representative. These charges may include all Heritage companies, including but not limited to HES Logistics, Inc., or any charges which Heritage may be obligated to pay on behalf of the Exhibitor, including without limitation, any shipping charges. By submitting this form or ordering materials or services from Heritage, you agree to be bound by all terms & conditions included in your service manual.

Please fax or email this form promptly to HERITAGE using the information at the top of the page - retain one copy for your files.



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## ORDER SUMMARY FORM ABAI 51<sup>ST</sup> ANNUAL CONVENTION

**Customs Discount Deadline:** **Discount Deadline:**  
**4/24/2025** **5/5/2025**

### Order Services Early and **SAVE!**

Complete and submit necessary order forms listed below before the deadline date to take advantage of Advance Pricing.

#### Heritage Order Forms

#### Order Total

|  | Submit With First Order |
|--|-------------------------|
| <input type="checkbox"/> Method of Payment & Credit Card Authorization |                         |
| <input type="checkbox"/> Third Party Authorization                     | NA                      |
| <input type="checkbox"/> EAC Requirements                              | NA                      |
| <input type="checkbox"/> Carpet  | \$                      |
| <input type="checkbox"/> Furniture                                     | \$                      |
| <input type="checkbox"/> Accessories                                   | \$                      |
| <input type="checkbox"/> Exhibit Accessories                           | \$                      |
| <input type="checkbox"/> Specialty Furniture                           | \$                      |
| <input type="checkbox"/> Exhibit Rental Displays                       | \$                      |
| <input type="checkbox"/> Material Handling                             | \$                      |
| <input type="checkbox"/> Accessible/Priority Storage Return            | \$                      |
| <input type="checkbox"/> Forklift Equipment and Labor                  | \$                      |
| <input type="checkbox"/> Installation & Dismantle Labor                | \$                      |
| <input type="checkbox"/> HES Shipping                                  | \$                      |
| <input type="checkbox"/> Hanging Sign Labor                            | \$                      |
| <input type="checkbox"/> Signs   | \$                      |

**TOTAL AMOUNT DUE** **\$**

Please see the Terms and Conditions page for full explanation of our policy on cancellations and changes.

Exhibiting Company \_\_\_\_\_

Contact Name \_\_\_\_\_ Booth # \_\_\_\_\_

Phone # \_\_\_\_\_ Email \_\_\_\_\_

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## BOOTH GRID

### ABAI 51<sup>ST</sup> ANNUAL CONVENTION

**Discount Deadline:**  
**5/5/2025**

Enter in the booth number above, below and on each side of your booth to ensure proper placement! If you are using this grid for a hanging sign, include the total height from the floor to the top of the sign.

Booth #

[illegible]

Booth #

Exhibiting Company \_\_\_\_\_

| Contact Name | Booth# |
|--------------|--------|
|--------------|--------|

Phone # \_\_\_\_\_ Email \_\_\_\_\_

Please fax or email this form promptly to HERITAGE using the information at the top of the page - retain one copy for your files.

## YOU ARE ENTERING A CONTRACT WHICH LIMITS YOUR POSSIBLE RECOVERY IN CASE OF LOSS OR DAMAGE.

The terms and conditions set forth below become a part of the contract between HERITAGE exposition services and you, the exhibitor. Exhibitor is deemed to have accepted these terms and conditions when any of the following conditions are met:

- The material handling service agreement is signed;
- Exhibitor's materials are delivered to the HERITAGE warehouse or to a show or exposition site for which HERITAGE is the official show contractor, or
- An order for labor and/or rental equipment is placed by exhibitor with HERITAGE.

1. **DEFINITIONS.** For purposes of the Contract, "HTG" means HERITAGE Exposition Services, Inc., d.b.a. HERITAGE Trade Show Services, HERITAGE, Heritage Exposition Services, HES Logistics, and their respective employees, directors, officers, agents, assigns, affiliated companies, and related entities including, but not limited to, any subcontractors HTG may appoint. The term "EXHIBITOR" means the Exhibitor, its employees, agents, representatives, and any Exhibitor Appointed Contractor ("EAC"). Cold Storage: Holding of Goods in a climate controlled area; Accessible Storage: Holding of Goods in an area from which Goods may be removed during shows; Services: Warehousing, transportation, drayage, un-supervised labor, supervised labor and/or related services; Show Site: The venue or place where an exposition or event takes place; Supervised Labor (OK TO PROCEED): Union labor that is provided to a Customer to install or dismantle a booth or exhibit space, and is supervised and/or directed by HTG; Un-Supervised Labor (do not proceed): Union labor that is provided to a Customer to install or dismantle a booth or exhibit space and pursuant to Customer's election is not supervised and/or directed by HTG. Customer assumes the responsibility and any liability arising therefrom, for the work of union labor when Customer elects to use un-supervised labor.

2. **SCOPE.** These Terms and Conditions shall be binding upon Exhibitor, HTG, and their respective Agents and representatives, including but not limited to Exhibitor contracted labor, EAC's or Installation and Dismantle Companies, and any other party with an interest in the Goods. Each shall have the benefit of and be bound by all provisions stated herein, including but not limited to time limits and limitations of liability.

3. Payments are due prior to delivery of services or equipment to EXHIBITOR unless other credit arrangements have been made. All payments shall be in U.S. currency, MasterCard, VISA, American Express or Discover credit cards, debit cards, or check, provided there is sufficient customer credit in EXHIBITOR's form of payment to completely satisfy the amount owed by EXHIBITOR to HTG. Undersigned authorizer acknowledges and agrees that all applicable charges for services rendered to the EXHIBITOR will be applied to the credit card on file in the event other form of payment is not tendered prior to the close of the trade show. In no instance shall any Exhibitor be extended credit beyond 30 days after the close of the Show. If there are any outstanding balances owed by EXHIBITOR to HTG which have not been paid after 30 days following the close of the Show, then these unpaid balances shall bear interest at the rate of 1-1/2% per month (18% per annum).

4. Any discrepancy in items ordered and items received or any complaint or question concerning services, etc., must be reported to the HTG Service Center at the show, in writing, immediately upon noting same. Problems will be resolved and/or any valid adjustments in EXHIBITOR's account will be made at that time, and approved by the HTG Project Manager in charge. Credits and adjustments will not be made based on information received after the Show. Exhibitors who cancel prior to Exhibitor Move-In will be refunded 100% of their advance payment. No refunds will be made for cancellations received once Exhibitor move-in begins or at show site, unless otherwise noted on the specific service form. In the event the exposition or event is cancelled or postponed, HTG reserves the right to charge for services rendered in preparation of the event or exposition as well as non-refundable costs incurred by HTG. Prior to any refunds being paid to EXHIBITORS, these cancellation and/or postponement charges will be determined in good faith by HTG and withheld from any amounts previously paid by EXHIBITOR to HTG in proportion to receipts from all exhibitors with the excess being refunded. EXHIBITOR should be advised that routine audits of Exhibitor booths for service usage are conducted during the Convention. Should the result of such an audit indicate that equipment or services is in fact being used that has not been paid for, the Exhibitor will be charged for the equipment or service at the applicable rate.

5. HTG reserves the right to discontinue one or all services or equipment delivery to EXHIBITOR for non-payment of one or more outstanding bills should such bill not be paid before the close of the first day of the Show. Payment for any one or more of the services rendered does not in anyway release EXHIBITOR from payment of the other remaining services upon presentation of an invoice. Should it become necessary after all discrepancies are resolved to employ a collection agency, then EXHIBITOR agrees that all reasonable and customary collection fees shall be borne by EXHIBITOR.

6. **CHOICE OF LAW & VENUE.** Any dispute between HTG and EXHIBITOR shall be governed by the laws of the State of Missouri (without regard to Missouri's conflicts of laws principles). Venue of any action between HTG and EXHIBITOR shall lie exclusively in the state or federal courts located in St. Louis, Missouri and HTG and EXHIBITOR agree that all reasonable attorney's fees shall be borne by the prevailing party.

7. **LIMITATION OF LIABILITY & INDEMNITY.** HTG shall not be liable to any extent whatsoever for any actual or potential loss of profits or revenues, or for any collateral costs or consequential damages, which may result from (1) any loss, injury or damage to EXHIBITOR's materials or (2) EXHIBITOR's ability to carry-on in its normal business practices. Additionally, HTG shall not be liable for (1) any loss, damage or delay as a result of fire, lightning, strikes, riot or civil commotion or any other cause or condition beyond the control of HTG, (2) damage to uncrated materials, materials improperly packed, or (3) concealed damage, or loss, theft or disappearance of EXHIBITOR's materials while at the show or EXHIBITOR's materials are in EXHIBITOR's possession or are located within or near the confines of EXHIBITOR's booth. HTG's liability shall be limited to any loss or damage which results solely from HTG's negligence in the actual physical handling of EXHIBITOR's materials and not from any other type of loss or damage. HTG does not assume any liability for any loss or damages to electronics, monitors, or devices. HTG's maximum liability for any cause shall be limited to \$0.30 per pound per article with a maximum liability of \$50.00 per item or \$1,000.00 per shipment. HTG shall not be responsible for loss, theft, or disappearance of materials before they are picked up from EXHIBITOR's booth or for reloading after the show. Bills-of-lading covering outgoing shipments, which are furnished to HTG by EXHIBITOR, will be checked at the time of actual pickup from the booth and corrections made where discrepancies occur. Any claims for loss, injury or damage must be submitted to HTG within thirty (30) days of the close of the show in which the loss, injury or damage occurred, or such claims shall be waived. No suit or action for the recovery of any claims arising out of or related to bodily injury, death, or property damage shall be brought against HTG more than one year after the accrual of the cause of action. EXHIBITOR agrees to indemnify and hold harmless HTG against any and all claims, suits, liabilities, or damages, including reasonable settlements and reasonable attorney's fees, arising out of negligence or any other cause on the part of the EXHIBITOR, subcontractors, suppliers, employees

or any individual or company under the control directly or indirectly of the EXHIBITOR at the show.

a. Cold Storage: Goods requiring cold storage are stored at Customer's own risk. HTG assumes no liability or responsibility for Cold Storage. b. Accessible Storage: HTG assumes no liability for loss or damage to Goods while in Accessible Storage. Storage charges are for the use of space and are not a form of insurance, or a guarantee of security. c. Unattended Goods: HTG assumes no liability for loss or damage to unattended Goods received at Show Site at any time from the point of receipt of inbound Goods until the loading of the outbound Goods, including the entire term of the respective show or exhibition. Customer is responsible for insuring its own Goods for any and all risk of loss. d. Empty Storage: HTG assumes no liability for loss or damage to Goods or crates, or the contents therein, while containers are in Empty Storage. It is Customer's sole responsibility to affix the appropriate labels available at the HTG Service Desk for empty container storage, and ensures that any pre-existing empty labels are removed. e. Forced Freight: HTG is not liable for Customer Goods left on the show floor after the show closing deadline, with or without a Material Handling Services/Straight Bill of Lading signed by Customer. It is Customer's responsibility to complete accurate paperwork for shipping to ensure Customer Goods are properly labeled. f. Concealed Damage: HTG shall not be liable for concealed loss or damage including but not limited to glass, electronic equipment, prototypes, original art, uncrated Goods, or improperly packaged or labeled Goods. g. Unattended Booth: HTG shall not be liable for any loss or damage occurring while the Goods are unattended in Exhibitor's booth at any time, including, but not limited to, the time the Goods are delivered to the dock until the time the Goods are received by Exhibitor's selected carrier. h. Labor: HTG assumes no liability for loss, damage, or bodily injury arising out of Exhibitor's supervision of HTG provided union labor. i. Notice of Loss or Damage: In order to have a valid claim, notice of loss or damage to Goods must be given to HTG or its agent within 24 hours of occurrence (as evidenced in an Incident Report completed at Show Site by HTG) or delivery of outbound Goods.

8. **ADVANCED WAREHOUSING/TEMPORARY STORAGE:** HTG assumes no liability or responsibility for loss or damage to Goods delivered to the Advance Warehouse or other similar Temporary Storage facilities.

9. EXHIBITOR recognizes that HTG provides services as EXHIBITOR's agent and not as bailee or shipper. If any employee or subcontractor of HTG shall sign a delivery receipt, bill-of-lading, or other document, EXHIBITOR agrees that these signatories will do so as EXHIBITOR's agent, and EXHIBITOR accepts the responsibility thereof. HTG or its subcontractors are authorized to note the quantities or condition of items on the EXHIBITOR's bill-of-lading when the actual count or condition of such items do not conform to the amount or amounts recorded by EXHIBITOR. Correct weights with Weight Certificate must be provided, otherwise HTG's or its subcontractor's estimate will prevail in the event of any weight discrepancy.

10. Exhibitor permits all contact information provided to HTG to be used by HTG and shared with other entities assisting in the production of the event in question. Email communications may include show information, promotional materials, advertising statements and other commercial notices. Permission may be revoked by the EXHIBITOR in writing.

11. In the case of bills submitted to parties other than the EXHIBITOR (i.e., Third Parties), such arrangements in no way release EXHIBITOR from any and all of the terms and conditions outlined herein.

12. **REFUNDS:** EXHIBITOR shall receive a full and complete refund of any overpayments following final audit after the close of the Show. HTG will remit refunds to EXHIBITOR at the name and address indicated on the Exhibitor Data Sheet. EXHIBITOR will receive a refund for any extra overpayment above and beyond the amount which EXHIBITOR owes to HTG. Also provided for the EXHIBITOR with the final refund shall be a final accounting showing the services or equipment ordered.

13. **CREDIT CARD:** HTG is pleased to accept orders for services, with payment being made by a credit card. By paying for these services in advance, and adhering to the deadline date, you have taken advantage of the discount offered. However, if a payment is subsequently made by check with the intention of reversing the initial credit card payment, there will be a fee assessed for each subsequent transaction following the initial transaction. The fee to reverse the credit card payment and replace it with a check or an alternate credit card is as follows: If the credit card charge is \$1.00 to \$500.00 the fee is \$25.00, \$501.00 to \$1,000.00 the fee is \$30.00, \$1,001.00 to \$2,000.00 the fee is \$60.00, \$2,001.00 to \$5,000.00 the fee is \$150.00, \$5,001.00 to \$10,000.00 the fee is \$300.00, \$10,001.00 to \$20,000.00 the fee is \$450.00. Amounts over \$20,000.00 the fee is 4% of the amount owed.

14. **Insurance:** It is understood that HTG is not an insurer. Insurance should be obtained by the EXHIBITOR. It is highly recommended that exhibitors arrange All Risk coverage which usually can be done by endorsements to existing policies. EXHIBITOR's materials should be insured from the time they leave their firm until they are returned after the close of the show. Insurance and liability against theft or property damage to equipment or exhibit material owned or rented by EXHIBITOR, or bodily injury occurring within the confines of EXHIBITOR's booth, remain the sole and complete responsibility of EXHIBITOR. Except where prohibited by law, the EXHIBITOR and its insurers waive all rights of recovery or subrogation against HTG and their respective directors, officers, employees, and agents.

15. By completing and submitting the service forms, Exhibitor hereby authorizes HTG as its Exhibitor Appointed Contractor to process and pay for those services on behalf of the Exhibitor as a third party.

16. HTG Reserves the right to adjust the price charged for any item in the event of a sudden and unexpected price increase. By way of example without limiting the foregoing, in the event fuel prices escalate in a rapid manner, the price of any individual item may be adjusted to reflect the impact of higher fuel prices. Additionally, HTG reserves the right to pass through to Exhibitor any incremental charges or fees levied by the facility, suppliers or other third parties.





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## EAC REQUIREMENTS ABAI 51<sup>ST</sup> ANNUAL CONVENTION

**Discount Deadline:**  
**5/5/2025**

Exhibiting Company \_\_\_\_\_ Booth Number \_\_\_\_\_

### EAC Information:

Company Name: \_\_\_\_\_

Billing Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_ Country: \_\_\_\_\_

Contact Name: \_\_\_\_\_ Email Address: \_\_\_\_\_

Telephone Number: \_\_\_\_\_ Fax Number: \_\_\_\_\_

**Please read, complete, and submit this authorization form with required documentation for each contractor (see below) to HERITAGE if hiring a service contractor(s) other than the official contractor selected by show management. Note: For services such as electrical, plumbing, telephone, cleaning and material handling, no contractor other than the official contractor will be approved. This regulation is enforced as equipment and facilities are the sole responsibility of the respective owner. The exhibitor shall control only the material and equipment that he/she owns and that is to be used in the exhibit space.**

Official Service Contractors are appointed to perform and provide necessary services and equipment. The Official Service Contractor will provide all usual trade show services, including labor. Supervision, however, may be provided by the exhibitor. The exhibitor may appoint either the official contractor for supervision or a qualified non-official contractor.

### Official Show Contractors:

- Ensure orderly and efficient installation and removal of exhibits.
- Assure the distribution of labor to all exhibitors according to need.
- Provide sufficient labor to satisfy the requirements of exhibitors and for the show itself.
- See that the proper type and limit of insurance are in force.
- Avoid any conflict with local union regulations and requirements.

Should an exhibitor wish to employ the services of a contractor other than the Official Show Contractor, the following conditions must be met:

- The exhibitor must inform Heritage of the name and address of the contractor and the work to be performed by completing the Authorization below. The Authorization must be received by Heritage no later than 30 days prior to the show. If notification is not received 30 days prior to the show, Heritage labor must be used for all work and the exhibitor appointed contractor will be permitted to supervise only.

### The contractor hired by the exhibitor must

- Provide no later than 30 days prior to the show a Certificate of Insurance with at least the following limits:
  - Commercial Liability not less than \$1,000,000 each occurrence/\$2,000,000 general aggregate, Workers Compensation Insurance, including Employer's Liability coverage, in a minimum amount not less than \$1,000,000; Auto Liability not less than \$1,000,000 each occurrence, naming HERITAGE (the General Contractor), Show Management, Facility, and Organizer as additional insured, except for Workers Compensation.
  - Agree to abide by all rules and regulations of the show and union rules and regulations.

This form must be accompanied by the insurance certificate. Please obtain this certificate from your insurance carrier and send with this form.

**INCOMPLETE OR UNSIGNED FORMS WILL NOT BE ACCEPTED.**

Signature of Exhibitor: \_\_\_\_\_ Date: \_\_\_\_\_

Service to be Performed: \_\_\_\_\_

Authorizer acknowledges reading and accepting all Terms and Conditions and agrees that Authorizer and Exhibiting Company will be fully governed by the provisions described therein.

Exhibiting Company \_\_\_\_\_

Contact Name \_\_\_\_\_ Booth # \_\_\_\_\_

Phone # \_\_\_\_\_ Email \_\_\_\_\_



# EXHIBITOR APPOINTED CONTRACTORS (EAC) ABAI 51<sup>ST</sup> ANNUAL CONVENTION

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**Discount Deadline:**  
**5/5/2025**

**Certificate of Insurance:** Each EAC shall provide Heritage with a valid Certificate of Insurance and a copy of the additional insured endorsements required on the primary and excess/umbrella general liability policies. The insurance form must list as Additional Insureds and/or Covered Locations:

**HERITAGE  
ORGANIZER  
FACILITY**

Exhibitor(s) Represented (all Exhibitors represented by the contractor must be named as additional insured)

**SHOW Move-In date(s) through Move-Out date(s) (See General Information Page)**

The insurance form must list as the Certificate Holder:

**HERITAGE  
620 Shenandoah Ave.  
St. Louis, MO 63104**

**Minimum Coverage Requirements for Primary & Excess/Umbrella Commercial General Liability:** Each EAC shall maintain insurance coverage of the types and in the minimum amounts as follows:

Limits: Primary: Each Occurrence \$1,000,000; Products - COMP/OP AGG \$2,000,000; Personal & Adv Injury \$1,000,000; General Aggregate \$2,000,000  
Excess/Umbrella: Each occurrence \$1,000,000; Aggregate \$1,000,000  
Coverage for contractual liability and products liability

The following entities shall be named as Additional Insureds for all ongoing operations:

**HERITAGE  
ORGANIZER  
FACILITY**

Exhibitor(s) Represented (all Exhibitors represented by the contractor must be named as Additional Insured)

**SHOW Move-In date(s) through Move-Out date(s) (See Quick Facts pages)**

Insurer shall waive any right of subrogation against **ORGANIZER** and HERITAGE, their officers, directors, agents or employees. Coverage cannot be cancelled or reduced without at least 30 days prior written notice to **ORGANIZER** and HERITAGE.

**Workers' Compensation Insurance:** Each EAC shall maintain Workers' Compensation and Occupational Disease Insurance in full compliance with all federal and state laws, covering all of the EAC's employees engaged in the performance of any work for the Exhibitor. Coverage for Workers' Compensation and Employers' Liability shall be insured for the following limit:

Each Accident \$1,000,000

Disease - Each Employee \$1,000,000

Disease - Policy Limit \$1,000,000

WCI Insurer shall waive any right of subrogation against ORGANIZER and HERITAGE, their officers, directors, agents or employees. Coverage cannot be cancelled or reduced without at least 30 days prior written notice to ORGANIZER and HERITAGE.

**Automobile Liability:** Automobile liability must be covered whether the EAC has a vehicle on-site or not. Each EAC shall maintain insurance coverage in the minimum amounts as follows: Combined Single Limit \$1,000,000

**EAC acknowledges reading and accepting this Agreement and agrees that it will be fully governed by the provisions described herein.**

Name of EAC: \_\_\_\_\_ Booth Number: \_\_\_\_\_

By (print name): \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_



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**Discount Deadline:**  
**5/5/2025**

## Exhibitor Appointed Contractor (EAC) Work Authorization Form

Return completed EAC Requirement forms to Heritage via email to [exhibitor.services@heritagesvs.com](mailto:exhibitor.services@heritagesvs.com) no later than 30 days prior to the show start date. **Please forward a copy of the Certificate of Liability Insurance sample to your EAC.**

**This form must be completed by the exhibiting company.** No EAC will be granted access to the show floor without this form **AND** completion of requirements and signature by your EAC on the EAC Requirement forms. Please check the appropriate boxes below of the products and/or services you will have outside of those provided by the designated official contractor.

**For insurance and safety reasons, the official contractor designated in the service manual must be used for services such as:**

Electrical   Booth Cleaning   Plumbing   Material Handling   Telecommunications   Hanging Signs   Rigging

Services:

☐  
☐  
☐

Installation & Dismantle  
Photography  
Personnel/Models

☐  
☐  
☐

Installation & Dismantle – Supervision Only  
Security  
Other (please specify): \_\_\_\_\_

Products:

☐  
☐  
☐

Flooring/Carpet Rental  
Furniture/Signs/Accessories  
Floral

☐  
☐  
☐

Audio/Visual – Rental/Production/Lighting  
Computer Rental  
Other (please specify): \_\_\_\_\_

Indicate Type of Service Performed for the Above Checked Boxes (i.e. installation, supervision, etc.):

**\*\*Note Other Products/Services Here:**

**Please Type or Print**

### EAC Information:

EAC Company Name: \_\_\_\_\_

Address: \_\_\_\_\_ City/State/Zip \_\_\_\_\_

EAC Company Phone: \_\_\_\_\_ Fax Number: \_\_\_\_\_

EAC Contact Name: \_\_\_\_\_ EAC Contact Cell: \_\_\_\_\_

EAC Contact Email: \_\_\_\_\_

Product/Service Description: \_\_\_\_\_

**\*\*ALL EAC COMPANY INFORMATION MUST BE COMPLETED**

Exhibitor Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Exhibiting Company \_\_\_\_\_

Contact Name \_\_\_\_\_ Booth # \_\_\_\_\_

Phone # \_\_\_\_\_ Email \_\_\_\_\_

|  |                |  |               |                                     |                                      |  |  |                                     |    |
|--|----------------|--|---------------|-------------------------------------|--------------------------------------|--|--|-------------------------------------|----|
| CERTIFICATE OF LIABILITY INSURANCE   |                |  |               |                                     |                                      | SAMPLE   |  | DATE (MM/DD/YYYY)<br><br>00/00/0000 |    |
| PRODUCER (000) 000-0000 FAX<br><br>AGENTS NAME<br>AGENTS ADDRESS   |                |  |               |                                     |                                      | THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.<br><br>INSURERS AFFORDING COVERAGE                      NAIC # |  |                                     |    |
| INSURED<br>YOUR COMPANY NAME<br>YOUR COMPANY ADDRESS<br><br>EAC FOR:   |                |  |               |                                     |                                      | INSURER A:   |  |                                     |    |
|  |                |  |               |                                     |                                      | INSURER B:   |  |                                     |    |
|  |                |  |               |                                     |                                      | INSURER C:   |  |                                     |    |
|  |                |  |               |                                     |                                      | INSURER D:   |  |                                     |    |
|  |                |  |               |                                     |                                      | INSURER E:   |  |                                     |    |
| COVERAGES<br>THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. |                |  |               |                                     |                                      |  |  |                                     |    |
| INSL<br>LTR  | ADD'L<br>INSRD | TYPES OF INSURANCE   | POLICY NUMBER | POLICY EFFECTIVE<br>DATE (MM/DD/YY) | POLICY EXPIRATION<br>DATE (MM/DD/YY) | LIMIT<br>S   |  |                                     |    |
|  |                | TYPES OF INSURANCE<br><input type="checkbox"/><br><input type="checkbox"/> COMMERCIAL GENERAL LIABILITY<br><input type="checkbox"/> CLAIMS MADE <input type="checkbox"/> OCCUR<br><input type="checkbox"/><br><input type="checkbox"/> | POLICY #      | EFF DATE                            | EXP DATE                             | EACH OCCURRENCE  |  | \$1,000,000                         |    |
|  |                | DAMAGE TO RENTED PREMISES (EA OCCURRENCE)  |               |                                     |                                      | \$500,000  |  |                                     |    |
|  |                | MED EXP (Any one person)   |               |                                     |                                      | \$5,000  |  |                                     |    |
|  |                | PERSONAL & ADV INJURY  |               |                                     |                                      | \$1,000,000  |  |                                     |    |
|  |                | GENERAL AGGREGATE  |               |                                     |                                      | \$2,000,000  |  |                                     |    |
|  |                | PRODUCTS-COMP-OP AGG   |               |                                     |                                      | \$2,000,000  |  |                                     |    |
|  |                |  |               |                                     |                                      |  |  |                                     |    |
|  |                | AUTOMOBILE LIABILITY<br><input type="checkbox"/> ANY AUTO<br><input type="checkbox"/> ALL OWNED AUTOS<br><input type="checkbox"/> SCHEDULED AUTOS<br><input type="checkbox"/> HIRED AUTOS<br><input type="checkbox"/> NON-OWNED AUTOS  | POLICY #      | EFF DATE                            | EXP DATE                             | COMBINED SINGLE LIMIT (ea accident) \$1,000,000  |  |                                     |    |
|  |                | BODILY INJURY (per person) \$  |               |                                     |                                      |  |  |                                     |    |
|  |                | BODILY INJURY (per accident) \$  |               |                                     |                                      |  |  |                                     |    |
|  |                | PROPERTY DAMAGE (per accident) \$  |               |                                     |                                      |  |  |                                     |    |
|  |                |  |               |                                     |                                      |  |  |                                     |    |
|  |                | <input type="checkbox"/> GARAGE LIABILITY<br><input type="checkbox"/> ANY AUTO   | POLICY #      | EFF DATE                            | EXP DATE                             | AUTO ONLY-EA ACCIDENT  |  | \$                                  |    |
|  |                | OTHER THAN EA ACC  |               |                                     |                                      | \$   |  |                                     |    |
|  |                | AUTO ONLY: ACC   |               |                                     |                                      | \$   |  |                                     |    |
|  |                | EXCESS/UMBRELLA LIABILITY<br><input type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS MADE<br><input type="checkbox"/> DEDUCTABLE<br><input type="checkbox"/> RETENTION \$10,000   | POLICY #      | EFF DATE                            | EXP DATE                             | EACH OCCURRENCE  |  | \$1,000,000                         |    |
|  |                | AGGREGATE  |               |                                     |                                      | \$1,000,000  |  |                                     |    |
|  |                |  |               |                                     |                                      |  |  |                                     |    |
|  |                |  |               |                                     |                                      |  |  |                                     |    |
|  |                | WORKERS COMPENSATION AND EMPLOYERS LIABILITY<br><br>ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED?<br><br>If yes, describe under SPECIAL PROVISIONS below   | POLICY #      | EFF DATE                            | EXP DATE                             | WC STATUTO-<br>RY LIMITS   |  | OTH-<br>ER                          | \$ |
|  |                | E.L. EACH ACCIDENT   |               |                                     |                                      | \$1,000,000  |  |                                     |    |
|  |                | E.L. DISEASE-EA EMPLOYEE   |               |                                     |                                      | \$1,000,000  |  |                                     |    |
|  |                | E.L. DISEASE- POLICY LIMIT   |               |                                     |                                      | \$1,000,000  |  |                                     |    |
|  |                |  |               |                                     |                                      |  |  |                                     |    |
| DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES / EXCLUSIONS ADDED BY ENDORSEMENT / SPECIAL PROVISIONS<br>ADDITIONAL INSURED AS RESPECTS LIABILITY PER WRITTEN CONTRACT:  |                |  |               |                                     |                                      |  |  |                                     |    |

CERTIFICATE HOLDER

|  |  |
|--|--|
| HERITAGE<br>620 Shenandoah Ave.<br>St. Louis, MO 63104 | SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL 30 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL 30 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO MAIL SUCH NOTICE SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES. |
|  | AUTHORIZED REPRESENTATIVE  |

CANCELLATION



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## THIRD PARTY AUTHORIZATION ABAI 51<sup>ST</sup> ANNUAL CONVENTION

**Discount Deadline:**  
**5/5/2025**

### THIRD PARTY AUTHORIZATION

FOR USE OF AN EXHIBITOR APPOINTED CONTRACTOR: We understand and agree that we, the exhibiting firm, are ultimately responsible for payment of charges. In the event that the named third party does not discharge payment of the invoice prior to the last day of the show, charges will revert to the exhibiting company. The items checked below are to be invoiced to the third party:

- ☐ ALL SERVICES
- ☐ BOOTH CLEANING
- ☐ I & D LABOR
- ☐ MATERIAL HANDLING/IN & OUT
- ☐ RENTAL FURNITURE & CARPET
- ☐ SIGNS
- ☐ OTHER (Please specify)

### THIRD PARTY AGENT:

CREDIT CARD NUMBER \_\_\_\_\_

EXPIRATION DATE \_\_\_\_/\_\_\_\_/\_\_\_\_ VERIFICATION CODE \_\_\_\_/\_\_\_\_/\_\_\_\_/\_\_\_\_

☐ VISA ☐ AMERICAN EXPRESS ☐ MASTERCARD ☐ DISCOVER

CARDHOLDER'S NAME \_\_\_\_\_

AUTHORIZED SIGNATURE \_\_\_\_\_

PRINT NAME \_\_\_\_\_

COMPANY NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY/STATE/ZIP \_\_\_\_\_

PHONE \_\_\_\_\_ FAX \_\_\_\_\_

EMAIL \_\_\_\_\_

We have read, understand and agree to all terms as described above and have advised our show site representative accordingly.

**Exhibitor Signature:** \_\_\_\_\_ **Print Name:** \_\_\_\_\_ **Date:** \_\_\_\_\_

(Please Print)

Exhibiting Company \_\_\_\_\_

Contact Name \_\_\_\_\_ Booth# \_\_\_\_\_

Phone # \_\_\_\_\_ Email \_\_\_\_\_

Please fax or email this form promptly to HERITAGE using the information at the top of the page - retain one copy for your files.





# 2025 TRADESHOW CATALOG

EVENTS

**PLEASE CLICK HERE TO VIEW HERITAGE'S ENTIRE CATALOG  
OF SPECIALTY FURNITURE OPTIONS**



ESSENTIAL FURNISHINGS AND HELPFUL TIPS TO PLAN YOUR NEXT TRADESHOW EXHIBIT



**Discount Deadline:**  
**5/5/2025**

|                                     | Item                 | Quantity      | Discount Rate | Standard Rate | Total   |
|-------------------------------------|----------------------|---------------|---------------|---------------|---------|
| <b>Classic Expo Carpet</b><br>16 oz | <b>C10</b> 10' x 10' | _____ x _____ | \$365.11      | \$474.65      | = _____ |
|                                     | <b>C20</b> 10' x 20' | _____ x _____ | \$716.83      | \$931.88      | = _____ |
|                                     | <b>C30</b> 10' x 30' | _____ x _____ | \$1,071.94    | \$1,393.52    | = _____ |
|                                     | <b>C40</b> 10' x 40' | _____ x _____ | \$1,440.36    | \$1,872.47    | = _____ |

**For booths larger than 40' or configured as islands or peninsulas, use the area carpet option below. Due to dye lot differences and unsightly seams, please do NOT order multiple Pre-Cut pieces for a single booth.**

| Item   | Total Sq. Ft. | Discount Rate | Standard Rate | Total   |
|--|---------------|---------------|---------------|---------|
| <b>C60</b> Area Carpet Classic _____ W x _____ L per sq. ft. | _____ x _____ | \$6.19        | \$8.05        | = _____ |

100 sq. ft. min.

**Circle your color choice for CLASSIC EXPO carpet:**  
 Red Blue Hunter Green Gray Black

|                                 | Item  | Total Sq. Ft. | Discount Rate | Standard Rate | Total   |
|---------------------------------|---|---------------|---------------|---------------|---------|
| <b>Prestige Carpet</b><br>28 oz | <b>C90</b> Area Carpet Prestige _____ W x _____ L per sq. ft. | _____ x _____ | \$6.50        | \$8.45        | = _____ |

100 sq. ft. min.

**Circle your color choice for PRESTIGE carpet:**  
 Navy Hunter Green Red Black White Charcoal Silver Cloud Beige Royal Teal

|                             | Item   | Total Sq. Ft. | Discount Rate | Standard Rate | Total   |
|-----------------------------|--|---------------|---------------|---------------|---------|
| <b>Padding and Visqueen</b> | <b>C70</b> Carpet Padding _____ W x _____ L per sq. ft.    | _____ x _____ | \$3.02        | \$3.93        | = _____ |
|                             | <b>C80</b> Visqueen Covering _____ W x _____ L per sq. ft. | _____ x _____ | \$1.80        | \$2.34        | = _____ |

|                                   | Item  | Total Sq. Ft. | Discount Rate | Standard Rate | Total   |
|-----------------------------------|---|---------------|---------------|---------------|---------|
| <b>Vinyl Flooring and Padding</b> | <b>V10</b> Vinyl Flooring _____ W x _____ L per sq. ft. | _____ x _____ | \$8.75        | \$11.40       | = _____ |
|                                   | <b>V20</b> Vinyl Padding _____ W x _____ L per sq. ft.  | _____ x _____ | \$6.25        | \$8.45        | = _____ |

100 sq. ft. min.

**Circle your color choice for Vinyl Flooring:**  
 Barnwood Blackwood Dark Maple Silverwood Whitewood

**Electrical or Utilities Under Carpet?**
☐ **Yes\*** ☐ **No**

\*If yes, please order labor and also provide completed Booth Grid form earlier in the exhibitor kit.

Please see the Terms and Conditions page for full explanation of our policy on cancellations and changes.

Exhibiting Company \_\_\_\_\_

Contact Name \_\_\_\_\_ Booth# \_\_\_\_\_

Phone # \_\_\_\_\_ Email \_\_\_\_\_

Please fax or email this form promptly to HERITAGE using the information at the top of the page - retain one copy for your files.

**Method of Payment & Credit Card Authorization**  
**Form REQUIRED to be submitted with this form.**

**SUBTOTAL** \$ \_\_\_\_\_

**TAX 6%** \$ \_\_\_\_\_

**TOTAL DUE** \$ \_\_\_\_\_



# 16 oz. Classic Expo



Red                      Blue                      Hunter Green

Black                      Gray

# 28 oz. Prestige Carpet



Navy                      Hunter Green                      Red                      Black                      White                      Charcoal

Silver Cloud                      Beige                      Royal                      Teal

# Vinyl Flooring



Barnwood II                      Blackwood II                      Dark Maple II                      Silverwood II                      Whitewood II





# FURNITURE RENTAL ORDER FORM

## ABAI 51<sup>ST</sup> ANNUAL CONVENTION

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**Discount Deadline:**  
**5/5/2025**

|                            | Item   | Quantity             | Discount Rate | Standard Rate | Total                  |
|----------------------------|--|----------------------|---------------|---------------|------------------------|
| Furniture                  | F60 Plastic Side Chair (Gray)  | <input type="text"/> | x \$ 144.17   | \$ 187.42     | = <input type="text"/> |
|                            | F50 Padded Sled Base Chair (Gray)  | <input type="text"/> | x \$ 188.17   | \$ 244.62     | = <input type="text"/> |
|                            | F9 Padded Chair (Gray)   | <input type="text"/> | x \$ 188.17   | \$ 244.62     | = <input type="text"/> |
|                            | F10 Padded Arm Chair (Gray)  | <input type="text"/> | x \$ 203.97   | \$ 265.16     | = <input type="text"/> |
|                            | F20 Custom Padded Arm Chair (Gray)   | <input type="text"/> | x \$ 240.94   | \$ 313.22     | = <input type="text"/> |
|                            | F30 Padded High Stool (Gray)   | <input type="text"/> | x \$ 230.35   | \$ 299.46     | = <input type="text"/> |
|                            | F40 Custom Padded High Stool (Gray)  | <input type="text"/> | x \$ 302.48   | \$ 393.22     | = <input type="text"/> |
|                            | F75 Executive Chair (Black)  | <input type="text"/> | x \$ 294.84   | \$ 383.29     | = <input type="text"/> |
| Draped Display Tables      | Circle your color choice:<br>Red Blue Teal Burgundy Hunter Green Plum Silver Black White Gold Expo Green |                      |               |               |                        |
|                            | F110 4' Table - 30" High   | <input type="text"/> | x \$ 260.29   | \$ 338.38     | = <input type="text"/> |
|                            | F120 6' Table - 30" High   | <input type="text"/> | x \$ 313.06   | \$ 406.98     | = <input type="text"/> |
|                            | F130 8' Table - 30" High   | <input type="text"/> | x \$ 365.75   | \$ 475.48     | = <input type="text"/> |
|                            | F140 4' Table - 42" Counter High   | <input type="text"/> | x \$ 323.57   | \$ 420.64     | = <input type="text"/> |
|                            | F150 6' Table - 42" Counter High   | <input type="text"/> | x \$ 376.34   | \$ 489.24     | = <input type="text"/> |
|                            | F160 8' Table - 42" Counter High   | <input type="text"/> | x \$ 429.11   | \$ 557.84     | = <input type="text"/> |
|                            | F170 4th Side Table Drape - 30" High   | <input type="text"/> | x \$ 109.02   | \$ 141.72     | = <input type="text"/> |
|                            | F180 4th Side Table Drape - 40" High   | <input type="text"/> | x \$ 109.02   | \$ 141.72     | = <input type="text"/> |
| Undraped Display Tables    | F190 4' Table - 30" High   | <input type="text"/> | x \$ 167.08   | \$ 217.20     | = <input type="text"/> |
|                            | F200 6' Table - 30" High   | <input type="text"/> | x \$ 203.97   | \$ 265.16     | = <input type="text"/> |
|                            | F210 8' Table - 30" High   | <input type="text"/> | x \$ 242.68   | \$ 315.48     | = <input type="text"/> |
|                            | F220 4' Table - 42" Counter High   | <input type="text"/> | x \$ 181.14   | \$ 235.48     | = <input type="text"/> |
|                            | F230 6' Table - 42" Counter High   | <input type="text"/> | x \$ 214.55   | \$ 278.92     | = <input type="text"/> |
|                            | F240 8' Table - 42" Counter High   | <input type="text"/> | x \$ 262.03   | \$ 340.64     | = <input type="text"/> |
|                            | F80 30" Diameter Pedestal (Gray) 18" H   | <input type="text"/> | x \$ 362.28   | \$ 470.96     | = <input type="text"/> |
|                            | F90 30" Diameter Pedestal (Gray) 30" H   | <input type="text"/> | x \$ 362.28   | \$ 470.96     | = <input type="text"/> |
|                            | F100 30" Diameter Pedestal (Gray) 42" H  | <input type="text"/> | x \$ 362.28   | \$ 470.96     | = <input type="text"/> |
| Table Risers Covered White | F250 4' Long Riser   | <input type="text"/> | x \$ 114.99   | \$ 149.48     | = <input type="text"/> |
|                            | F260 6' Long Riser   | <input type="text"/> | x \$ 141.37   | \$ 183.78     | = <input type="text"/> |
|                            | F270 8' Long Riser   | <input type="text"/> | x \$ 170.93   | \$ 222.21     | = <input type="text"/> |
| Special Drape Products     | Circle your color choice:<br>Red Blue Teal Burgundy Hunter Green Plum Silver Black White Gold Expo Green |                      |               |               |                        |
|                            | F280 Drape - 3' H  | <input type="text"/> | x \$ 22.33    | \$ 29.03      | = <input type="text"/> |
|                            | F290 Drape - 8' H  | <input type="text"/> | x \$ 35.15    | \$ 45.70      | = <input type="text"/> |

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**Method of Payment & Credit Card Authorization Form REQUIRED to be submitted with this form.**

**SUBTOTAL** \$

**TAX 6%** \$

**TOTAL DUE** \$

Exhibiting Company

Contact Name  Booth#

Phone #  Email

Please fax or email this form promptly to HERITAGE using the information at the top of the page - retain one copy for your files.

# Chairs



**Plastic Side Chair**

F60  
(Gray)



**Padded Sled Base Chair**

F50  
(Gray)



**Padded Chair**

F9  
(Gray)



**Padded Arm Chair**

F10  
(Gray)



**Custom Padded Arm Chair**

F20  
(Gray)



**Padded High Stool**

F30  
(Gray)



**Custom Padded High Stool**

F40  
(Gray)



**Executive Chair**

F75  
(Black)

# Skirted Tables



**4' Display Table**

F110  
30" High



**4' Display Table**

F140  
42" Counter High



**6' Display Table**

F120  
30" Counter High



**6' Display Table**

F150  
42" High



**8' Display Table**

F130  
30" High



**8' Display Table**

F160  
42" Counter High

## Table Skirt and Drape Color Options



Red



Teal



Hunter Green



Silver



White



Blue



Burgundy



Plum



Black



Gold



Expo Green

# Undraped Display Tables



**4' Display Table**  
F190  
30" High



**4' Display Table**  
F220  
42" Counter High



**6' Display Table**  
F200  
30" High



**6' Display Table**  
F230  
42" Counter High



**8' Display Table**  
F210  
30" High



**8' Display Table**  
F240  
42" Counter High



**30" Diameter Pedestal**  
F80  
18" H (Gray)



**30" Diameter Pedestal**  
F90  
30" H (Gray)



**30" Diameter Pedestal**  
F100  
42" H (Gray)



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## ACCESSORIES RENTAL ORDER FORM

**ABAI 51<sup>ST</sup> ANNUAL CONVENTION**

**Discount Deadline: 5/5/2025**

|             | Item                                       | Quantity | Discount Rate | Standard Rate | Total   |
|-------------|--|----------|---------------|---------------|---------|
| Accessories | <b>A10</b> Wastebasket                     | _____ x  | \$ 50.65      | \$ 65.85      | = _____ |
|             | <b>A20</b> Tripod Easels                   | _____ x  | \$ 84.45      | \$ 109.78     | = _____ |
|             | <b>A30</b> Chrome Stanchion                | _____ x  | \$ 63.28      | \$ 82.26      | = _____ |
|             | <b>A40</b> Velour Rope 6' Black            | _____ x  | \$ 63.28      | \$ 82.26      | = _____ |
|             | <b>A50</b> Coat Tree                       | _____ x  | \$ 183.63     | \$ 238.72     | = _____ |
|             | <b>A60</b> Chrome Bag Rack                 | _____ x  | \$ 183.63     | \$ 238.72     | = _____ |
|             | <b>A70</b> Literature Rack                 | _____ x  | \$ 358.72     | \$ 466.34     | = _____ |
|             | <b>A80</b> Garment Rack 5'                 | _____ x  | \$ 196.94     | \$ 256.02     | = _____ |
|             | <b>A90</b> 2 Way Straight Arm Rack         | _____ x  | \$ 270.12     | \$ 351.15     | = _____ |
|             | <b>A100</b> 4 Way Slant Arm Rack           | _____ x  | \$ 302.48     | \$ 393.22     | = _____ |
|             | <b>A106</b> Raffle Ticket Drum             | _____ x  | \$ 120.96     | \$ 157.25     | = _____ |
|             | <b>A107</b> Fishbowl                       | _____ x  | \$ 37.80      | \$ 49.14      | = _____ |
|             | <b>A110</b> 6' Tensabarrier                | _____ x  | \$ 286.98     | \$ 373.07     | = _____ |
|             | <b>D130</b> 1M Straight Shelf              | _____ x  | \$ 159.36     | \$ 207.16     | = _____ |
|             | <b>D131</b> 1M Angle Shelf                 | _____ x  | \$ 159.36     | \$ 207.16     | = _____ |
|             | <b>D210</b> Acrylic Holder*                | _____ x  | \$ 52.77      | \$ 68.60      | = _____ |
|             | <b>D220</b> Arm Light*                     | _____ x  | \$ 112.57     | \$ 146.34     | = _____ |
|             | <i>*For use with Heritage Rentals Only</i> |          |               |               |         |
|             | <b>D250</b> Chrome Sign Holder             | _____ x  | \$ 311.25     | \$ 404.62     | = _____ |

|           |  |         |           |            |         |
|-----------|--|---------|-----------|------------|---------|
| Tackboard | <b>D20</b> Tackboard Panels (4'x8') Vertical               | _____ x | \$ 379.89 | \$ 493.86  | = _____ |
|           | <b>D30</b> Tackboard Panels (4'x8') Horizontal             | _____ x | \$ 379.89 | \$ 493.86  | = _____ |
|           | <b>D31</b> Fabric Modular Panel 1 Meter x 8'               | _____ x | \$ 928.52 | \$ 1207.07 | = _____ |
|           | <b>Circle your fabric modular only panel color choice:</b> |         |           |            |         |
|           | Gray      Black      Blue                                  |         |           |            |         |

**Method of Payment & Credit Card Authorization  
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**TAX 6%** \$ \_\_\_\_\_

**TOTAL DUE** \$ \_\_\_\_\_

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Exhibiting Company \_\_\_\_\_

Contact Name \_\_\_\_\_ Booth# \_\_\_\_\_

Phone # \_\_\_\_\_ Email \_\_\_\_\_

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# ACCESSORIES

## EXHIBIT ACCESSORIES



**Wastebasket**  
A10



**Tripod Easels**  
A20



**Chrome Sign Holder**  
D250



**Chrome Stanchion**  
A30



**Velour Rope 6' Black**  
A40



**Coat Tree**  
A50



**Chrome Bag Rack**  
A60



**Literature Rack**  
A70



**Garment Rack 5'**  
A80



**2 Way Straight Arm Rack**  
A90



**4 Way Slant Arm Rack**  
A100



**Raffle Ticket Drum**  
A106



**Fishbowl**  
A107



**6' Tensabarrier**  
A110



# EXHIBIT ACCESSORIES - GONDOLAS & PANELS RENTAL ORDER FORM

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**ABAI 51<sup>ST</sup> ANNUAL CONVENTION**

**Discount Deadline: 5/5/2025**

|          | Item  | Quantity | Discount Rate | Standard Rate | Total   |
|----------|---|----------|---------------|---------------|---------|
| Pegboard | <b>D10</b> Pegboard Panels (4'x8')  | _____ x  | \$ 506.44     | \$ 658.38     | = _____ |
|          | <b>D09</b> Pegboard 4" Single Hook  | _____ x  | \$ 12.56      | \$ 16.33      | = _____ |
|          | <b>D11</b> Pegboard 6" Single Hook  | _____ x  | \$ 21.62      | \$ 28.11      | = _____ |
|          | <b>D12</b> Pegboard 8" Single Hook  | _____ x  | \$ 25.25      | \$ 32.83      | = _____ |
| Gondolas | <b>D800</b> Single Sided 1M x 4' High   | _____ x  | \$ 1005.00    | \$ 1306.50    | = _____ |
|          | <b>D801</b> Double Sided 1M x 4' High   | _____ x  | \$ 1407.00    | \$ 1829.10    | = _____ |
|          | <b>D802</b> Single Sided 1M x 8' High   | _____ x  | \$ 1407.00    | \$ 1829.10    | = _____ |
|          | <b>D803</b> Double Sided 1M x 8' High   | _____ x  | \$ 2010.00    | \$ 2613.00    | = _____ |
| Gridwall | <b>D40</b> Gridwall 2'x8' Black<br><i>*Legs &amp; Connectors required below</i> | _____ x  | \$ 346.10     | \$ 449.93     | = _____ |
|          | <b>D80</b> 4" Gridwall Single Hook  | _____ x  | \$ 12.56      | \$ 16.33      | = _____ |
|          | <b>D60</b> 6" Gridwall Single Hook  | _____ x  | \$ 21.62      | \$ 28.11      | = _____ |
|          | <b>D70</b> 8" Gridwall Single Hook  | _____ x  | \$ 25.25      | \$ 32.83      | = _____ |
|          | <b>D81</b> Grid Legs (Black)*<br><i>*Legs &amp; Connectors required below</i>   | _____ x  | \$ 54.20      | \$ 70.47      | = _____ |
|          | <b>D82</b> Grid Connectors*   | _____ x  | \$ 29.66      | \$ 38.56      | = _____ |
|          | <b>D83</b> 3-Ball Waterfall Arm   | _____ x  | \$ 45.95      | \$ 59.73      | = _____ |
|          | <b>D84</b> 5-Ball Waterfall Arm   | _____ x  | \$ 49.44      | \$ 64.27      | = _____ |
|          | <b>D85</b> 7-Ball Waterfall Arm   | _____ x  | \$ 53.86      | \$ 70.01      | = _____ |
| Slatwall | <b>D50</b> Slatwall 1 Meter x 8'  | _____ x  | \$ 464.26     | \$ 603.54     | = _____ |
|          | <b>D120</b> Slatwall Waterfall Hooks  | _____ x  | \$ 75.98      | \$ 98.77      | = _____ |
|          | <b>D121</b> Slatwall 8" Bracket   | _____ x  | \$ 25.25      | \$ 32.83      | = _____ |

**Method of Payment & Credit Card Authorization  
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**SUBTOTAL** \$ \_\_\_\_\_

**TAX 6%** \$ \_\_\_\_\_

**TOTAL DUE** \$ \_\_\_\_\_

Please see the Terms and Conditions page for full  
explanation of our policy on cancellations and changes.

Exhibiting Company \_\_\_\_\_

Contact Name \_\_\_\_\_ Booth# \_\_\_\_\_

Phone # \_\_\_\_\_ Email \_\_\_\_\_

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# DISPLAYS



**Pegboard Panels  
(4'x8')**  
D10



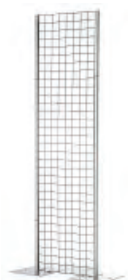
**Pegboard 6" Single  
Hook**  
D11



**Tackboard Panels  
(4'x8')**  
D30



**Fabric Impact Panel 1  
Meter x 8'**  
D31



**Gridwall 2'x8' Black**  
D40



**Gridwall 6" Single  
Hook**  
D60



**Slatwall 1 Meter x 8'**  
D50



**Slatwall Waterwalls  
Hooks**  
D120



**Slatwall 8" Bracket**  
D121



**Shelf 1 meter wide**  
D130



**Acrylic Holder**  
D210



**Arm Light**  
D220





# HERITAGE™

## EXHIBIT ACCESSORIES - COUNTERS & SHOWCASES RENTAL ORDER FORM

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### ABAI 51<sup>ST</sup> ANNUAL CONVENTION

### Custom Discount Deadline: **4/24/2025**

#### Exhibit Cabinets & Counters

All metal is silver

**Circle your panel choice:** White PVC   Black PVC   \*Printed Graphic   Black Fabric   Gray Fabric

\*If yes on Printed Graphic choice above, please order graphics on the Sign Service form and submit per the form's instructions.

|              | Item  | Quantity | Discount Rate | Standard Rate | Total   |
|--------------|---|----------|---------------|---------------|---------|
| <b>C_092</b> | 1 Meter Display Counter with Shelf<br>1M x 1/2M x 42" High with Sliding Door                        | _____ x  | \$ 1181.78    | \$ 1536.31    | = _____ |
| <b>C_084</b> | 2 Meter Display Counter with Shelf<br>2M x 1/2M x 42" High with Sliding Door                        | _____ x  | \$ 1079.44    | \$ 1403.28    | = _____ |
| <b>C_152</b> | 1 Meter Curved Counter with Shelf<br>1M x 1/2M x 42" High with Sliding Door                         | _____ x  | \$ 1299.96    | \$ 1689.94    | = _____ |
| <b>C_053</b> | 1 Meter Radius Counter with Shelf<br>1M x 1/2M x 42" High with Sliding Door                         | _____ x  | \$ 911.94     | \$ 1185.53    | = _____ |
| <b>C_179</b> | 1 Meter Display Cabinet with Shelf<br>1M x 1/2M x 42" High<br>with 2 Swing Doors and built in locks | _____ x  | \$ 1181.78    | \$ 1536.31    | = _____ |
| <b>MD60</b>  | Counter Locks   | _____ x  | \$ 66.83      | \$ 86.88      | = _____ |

#### Showcases

|   | Item                     | Quantity | Discount Rate | Standard Rate | Total   |
|---|--------------------------|----------|---------------|---------------|---------|
| All showcases come with lights, sliding doors and jewelers lock. If you want to add graphics, please contact Customer Service at <a href="mailto:exhibitor.services@heritagesvs.com">exhibitor.services@heritagesvs.com</a> . |                          |          |               |               |         |
| <b>D140</b>   | 4' Full View Showcase    | _____ x  | \$ 1118.50    | \$ 1454.05    | = _____ |
| <b>D150</b>   | 6' Full View Showcase    | _____ x  | \$ 1202.87    | \$ 1563.73    | = _____ |
| <b>D160</b>   | 4' Quarter View Showcase | _____ x  | \$ 949.61     | \$ 1234.50    | = _____ |
| <b>D170</b>   | 6' Quarter View Showcase | _____ x  | \$ 1069.21    | \$ 1389.97    | = _____ |

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**SUBTOTAL** \$ \_\_\_\_\_

**TAX 6%** \$ \_\_\_\_\_

**TOTAL DUE** \$ \_\_\_\_\_

Exhibiting Company \_\_\_\_\_

Contact Name \_\_\_\_\_ Booth# \_\_\_\_\_

Phone # \_\_\_\_\_ Email \_\_\_\_\_

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# CABINETS AND COUNTERS



## Counter

C\_092

1M x 1/2M x 42" High,  
W/Shelf



## Counter

C\_084

2M x 1/2M x 42" High,  
W/Shelf



## Curved Counter

C\_152

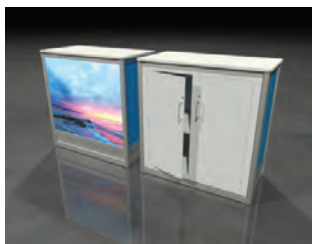
1M x 1/2M x 42"  
High W/Shelf



## Radius Counter

C\_053

1M x 1/2M x 42"  
High



## Cabinet

C\_179

1M x 1/2M x 42"  
(White Only/ Comes  
With Lock & Shelf)

## Display Cases



D140/D150 (shown)

D140 - 4' Full View

Showcase

D150 - 6' Full View

Showcase



D160/D170 (shown)

D160 - 4' Quarter View

Showcase

D170 - 6' Quarter View

Showcase



# SPECIALTY FURNISHINGS ORDER FORM

## ABAI 51<sup>ST</sup> ANNUAL CONVENTION

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**Discount Deadline:**  
**5/5/2025**

**LATE ORDERS:** Orders received within 14 days prior to show opening are subject to a 30% late order fee.

**CANCELLATIONS:** If cancelled up to 14 days prior to move-in, a 50% charge will be applied. No refunds will be made for cancellations received less than 14 days prior to Exhibitor move-in or at show site.

| Item #: | Description:                                   | Dimensions: | Advance Price: | Standard Price: | QTY: | Total: |
|---------|--|-------------|----------------|-----------------|------|--------|
| 30AGBB  | 30" Round Bar Table w/ Standard Black Base     | 30"RND 42"H | 329.45         | 428.28          |      |        |
| 30AGBC  | 30" Round Cafe Table w/ Standard Black Base    | 30"RND 29"H | 329.45         | 428.28          |      |        |
| 30AGHB  | 30" Round Bar Table w/ Hydraulic Base          | 30"RND 45"H | 407.15         | 529.29          |      |        |
| 30AGHC  | 30" Round Cafe Table w/ Hydraulic Base         | 30"RND 29"H | 407.15         | 529.29          |      |        |
| 30BEBB  | 30" Round Bar Table w/ Standard Black Base     | 30"RND 42"H | 329.45         | 428.28          |      |        |
| 30BEBB  | 30" Round Bar Table w/ Standard Black Base     | 30"RND 42"H | 329.45         | 428.28          |      |        |
| 30BECB  | 30" Round Cafe Table w/ Standard Black Base    | 30"RND 29"H | 329.45         | 428.28          |      |        |
| 30BEHB  | 30" Round Bar Table w/ Hydraulic Base          | 30"RND 45"H | 407.15         | 529.29          |      |        |
| 30BEHC  | 30" Round Cafe Table w/ Hydraulic Base         | 30"RND 29"H | 407.15         | 529.29          |      |        |
| 30BKHB  | 30" Round Bar Table w/ Hydraulic Base          | 30"RND 45"H | 407.15         | 529.29          |      |        |
| 30BKHC  | 30" Round Cafe Table w/ Hydraulic Base         | 30"RND 29"H | 407.15         | 529.29          |      |        |
| 30BKSB  | 30" Round Bar Table w/ Standard Black Base     | 30"RND 42"H | 329.45         | 428.28          |      |        |
| 30BKSC  | 30" Round Cafe Table w/ Standard Black Base    | 30"RND 29"H | 329.45         | 428.28          |      |        |
| 30BRHB  | 30" Round Bar Table w/ Hydraulic Base          | 30"RND 45"H | 407.15         | 529.29          |      |        |
| 30BRHC  | 30" Round Cafe Table w/ Hydraulic Base         | 30"RND 29"H | 407.15         | 529.29          |      |        |
| 30GRHB  | 30" Round Bar Table w/ Hydraulic Base          | 30"RND 45"H | 407.15         | 529.29          |      |        |
| 30GRHC  | 30" Round Cafe Table w/ Hydraulic Base         | 30"RND 29"H | 407.15         | 529.29          |      |        |
| 30GSBB  | 30" Round Bar Table w/ Standard Black Base     | 30"RND 42"H | 329.45         | 428.28          |      |        |
| 30GSBC  | 30" Round Cafe Table w/ Standard Black Base    | 30"RND 29"H | 329.45         | 428.28          |      |        |
| 30GSHB  | 30" Round Bar Table w/ Hydraulic Base          | 30"RND 45"H | 407.15         | 529.29          |      |        |
| 30GSHC  | 30" Round Cafe Table w/ Hydraulic Base         | 30"RND 29"H | 407.15         | 529.29          |      |        |
| 30MAHB  | 30" Round Madison Bar Table w/ Hydraulic Base  | 30"RND 45"H | 407.15         | 529.29          |      |        |
| 30MAHC  | 30" Round Madison Cafe Table w/ Hydraulic Base | 30"RND 29"H | 407.15         | 529.29          |      |        |
| 30MTHB  | 30" Round Bar Table w/ Hydraulic Base          | 30"RND 45"H | 407.15         | 529.29          |      |        |
| 30MTHC  | 30" Round Cafe Table w/ Hydraulic Base         | 30"RND 29"H | 407.15         | 529.29          |      |        |
| 30OSBB  | 30" Round Bar Table w/ Standard Black Base     | 30"RND 42"H | 329.45         | 428.28          |      |        |
| 30OSBC  | 30" Round Cafe Table w/ Standard Black Base    | 30"RND 29"H | 329.45         | 428.28          |      |        |
| 30OSHB  | 30" Round Bar Table w/ Hydraulic Base          | 30"RND 45"H | 407.15         | 529.29          |      |        |
| 30OSHC  | 30" Round Cafe Table w/ Hydraulic Base         | 30"RND 29"H | 407.15         | 529.29          |      |        |
| 30WDBB  | 30" Round Bar Table w/ Standard Black Base     | 30"RND 42"H | 329.45         | 428.28          |      |        |
| 30WDBC  | 30" Round Cafe Table w/ Standard Black Base    | 30"RND 29"H | 329.45         | 428.28          |      |        |
| 30WDHB  | 30" Round Bar Table w/ Hydraulic Base          | 30"RND 45"H | 407.15         | 529.29          |      |        |
| 30WDHC  | 30" Round Cafe Table w/ Hydraulic Base         | 30"RND 29"H | 407.15         | 529.29          |      |        |
| 30WH29  | 30" Round Cafe Table w/ Standard Black Base    | 30"RND 29"H | 329.45         | 428.28          |      |        |
| 30WH42  | 30" Round Bar Table w/ Standard Black Base     | 30"RND 42"H | 329.45         | 428.28          |      |        |
| 30WHHB  | 30" Round Bar Table w/ Hydraulic Base          | 30"RND 45"H | 407.15         | 529.29          |      |        |

### Additional items on the next page

Exhibiting Company \_\_\_\_\_

Contact Name \_\_\_\_\_ Booth# \_\_\_\_\_

Phone # \_\_\_\_\_ Email \_\_\_\_\_

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# SPECIALTY FURNISHINGS ORDER FORM

## ABAI 51<sup>ST</sup> ANNUAL CONVENTION

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| Item #: | Description:                                | Dimensions:           | Advance Price: | Standard Price: | QTY: | Total: |
|---------|---|-----------------------|----------------|-----------------|------|--------|
| 30WHHC  | 30" Round Cafe Table w/ Hydraulic Base      | 30"RND 29"H           | 407.15         | 529.29          |      |        |
| 30YBBB  | 30" Round Bar Table w/ Standard Black Base  | 30"RND 42"H           | 329.45         | 428.28          |      |        |
| 30YSBC  | 30" Round Cafe Table w/ Standard Black Base | 30"RND 29"H           | 329.45         | 428.28          |      |        |
| 30YSHB  | 30" Round Bar Table w/ Hydraulic Base       | 30"RND 45"H           | 407.15         | 529.29          |      |        |
| 30YSHC  | 30" Round Cafe Table w/ Hydraulic Base      | 30"RND 29"H           | 407.15         | 529.29          |      |        |
| 36ATO   | Atomic 36" Round Table                      | 36"RND 30"H           | 362.08         | 470.71          |      |        |
| 36BKHB  | 36" Round Bar Table w/ Hydraulic Base       | 36"RND 45"H           | 477.08         | 620.20          |      |        |
| 36BKHC  | 36" Round Cafe Table w/ Hydraulic Base      | 36"RND 29"H           | 477.08         | 620.20          |      |        |
| 36BKSB  | 36" Round Bar Table w/ Standard Black Base  | 36"RND 42"H           | 340.33         | 442.42          |      |        |
| 36BKSC  | 36" Round Cafe Table w/ Standard Black Base | 36"RND 29"H           | 340.33         | 442.42          |      |        |
| 36GRHB  | 36" Round Bar Table w/ Hydraulic Base       | 36"RND 45"H           | 477.08         | 620.20          |      |        |
| 36GRHC  | 36" Round Cafe Table w/ Hydraulic Base      | 36"RND 29"H           | 477.08         | 620.20          |      |        |
| 36MTHB  | 36" Round Bar Table w/ Hydraulic Base       | 36"RND 45"H           | 477.08         | 620.20          |      |        |
| 36MTHC  | 36" Round Cafe Table w/ Hydraulic Base      | 36"RND 29"H           | 477.08         | 620.20          |      |        |
| 36WTHB  | 36" Round Bar Table w/ Hydraulic Base       | 36"RND 45"H           | 477.08         | 620.20          |      |        |
| 36WTHC  | 36" Round Cafe Table w/ Hydraulic Base      | 36"RND 29"H           | 477.08         | 620.20          |      |        |
| 42ATO   | Atomic 42" Round Table                      | 42"RND 30"H           | 362.08         | 470.71          |      |        |
| 42BKCT  | 42" Round Table                             | 42"RND 29"H           | 543.90         | 707.07          |      |        |
| ACEHBC  | Ace High Back Chair                         | 26"L 26"D 41.75-      | 374.51         | 486.87          |      |        |
| ACEMBC  | Ace Mid Back Chair                          | 26"L 26"D 33.25-      | 352.76         | 458.59          |      |        |
| ACHBCB  | Ace High Back Chair                         | 26"L 26"D 41.75-      | 374.51         | 486.87          |      |        |
| ACMBCB  | Ace Mid Back Chair                          | 26"L 26"D 33.25-      | 352.76         | 458.59          |      |        |
| ADCTBK  | Adelaide Cocktail Table                     | 48.875"L 25.375D      | 374.51         | 486.87          |      |        |
| ADCTBP  | Adelaide Powered Cocktail Table             | 48.875"L 25.375D      | 520.59         | 676.77          |      |        |
| ADCTGL  | Adelaide Cocktail Table                     | 48.875"L 25.375D      | 374.51         | 486.87          |      |        |
| ADCTWH  | Adelaide Cocktail Table                     | 48.875"L 25.375D      | 374.51         | 486.87          |      |        |
| ADCTWP  | Adelaide Powered Cocktail Table             | 48.875"L 25.375D      | 520.59         | 676.77          |      |        |
| ADETBK  | Adelaide End Table                          | 21.5"L 21.5"D 17.75"H | 362.08         | 470.71          |      |        |
| ADETGL  | Adelaide End Table                          | 21.5"L 21.5"D 17.75"H | 362.08         | 470.71          |      |        |
| ADETWH  | Adelaide End Table                          | 21.5"L 21.5"D 17.75"H | 362.08         | 470.71          |      |        |
| ALC100  | Alondra Cocktail Table                      | 47"L 24"D 16"H        | 453.77         | 589.90          |      |        |
| ALC200  | Alondra Cocktail Table                      | 47"L 24"D 17"H        | 453.77         | 589.90          |      |        |
| ALE100  | Alondra End Table                           | 20"L 20"D 20"H        | 362.08         | 470.71          |      |        |
| ALE200  | Alondra End Table                           | 20"L 20"D 21"H        | 362.08         | 470.71          |      |        |

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|---------|---|-----------------------|----------------|-----------------|------|--------|
| ATHCHA  | Atherton Chair                            | 27"L 31"D 30"H        | 784.77         | 1,020.20        |      |        |
| AURA    | Aura Round Table                          | 15"RND 22"H           | 203.57         | 264.65          |      |        |
| BC8     | Madison Bookcase                          | 36"L 12"D 72"H        | 635.59         | 826.26          |      |        |
| BCHWHT  | Baja Chair                                | 36"L 30.5"D 28"H      | 853.15         | 1,109.09        |      |        |
| BCW     | Madrid Chair                              | 30"L 30"D 31"H        | 784.77         | 1,020.20        |      |        |
| BKC10N  | 10' Table                                 | 120"L 48"D 29"H       | 1,249.42       | 1,624.24        |      |        |
| BKC10P  | 10' Table, Powered                        | 120"L 48"D 29"H       | 1,589.74       | 2,066.66        |      |        |
| BKCT5N  | 5' Table                                  | 60"L 48"D 29"H        | 680.65         | 884.85          |      |        |
| BKCT5P  | 5' Table, Powered                         | 60"L 48"D 29"H        | 770.78         | 1002.02         |      |        |
| BKCT8N  | 8' Table                                  | 96"L 48"D 29"H        | 1249.42        | 1624.24         |      |        |
| BKCT8P  | 8' Table, Powered                         | 96"L 48"D 29"H        | 1,589.74       | 2,066.66        |      |        |
| BLDBBK  | Blade Barstool                            | 20.5"L 20"D 40.5"H    | 170.94         | 222.22          |      |        |
| BLDBRD  | Blade Barstool                            | 20.5"L 20"D 40.5"H    | 170.94         | 222.22          |      |        |
| BLDBSB  | Blade Barstool                            | 20.5"L 20"D 40.5"H    | 170.94         | 222.22          |      |        |
| BLDCBK  | Blade Chair                               | 20.5"L 19"D 30.5"H    | 111.89         | 145.45          |      |        |
| BLDCRD  | Blade Chair                               | 20.5"L 19"D 30.5"H    | 111.89         | 145.45          |      |        |
| BLDCSB  | Blade Chair                               | 20.5"L 19"D 30.5"H    | 111.89         | 145.45          |      |        |
| BLDBWH  | Blade Barstool                            | 20.5"L 20"D 40.5"H    | 170.94         | 222.22          |      |        |
| BLVWHT  | Baja Loveseat                             | 61"L 30.5"D 28"H      | 1,080.03       | 1,404.04        |      |        |
| BNMCOB  | Brooklyn Meeting Chair, Oak Base          | 24.5"L 25.5"D 31.75"H | 453.77         | 589.90          |      |        |
| BNMCOW  | Brooklyn Meeting Chair                    | 24.5"L 25.5"D         | 453.77         | 589.90          |      |        |
| BNMCSB  | Brooklyn Meeting Chair, Black Swivel Base | 24.5"L 25.5"D 31.75"H | 453.77         | 589.90          |      |        |
| BNMCSW  | Brooklyn Meeting Chair, Swivel            | 24.5"L 25.5"D         | 453.77         | 589.90          |      |        |
| BOWCHA  | Bowery Chair                              | 29.75"L 31"D 27.25"H  | 784.77         | 1,020.20        |      |        |
| BS001   | Shark Barstool                            | 22"L 19"D 34-44"H     | 407.15         | 529.29          |      |        |
| BS002   | Zoey Barstool                             | 15"L 16"D 30-34.75"H  | 374.51         | 486.87          |      |        |
| BSFWHT  | Baja Sofa                                 | 86"L 30"D 28"H        | 1,296.04       | 1,684.85        |      |        |
| BSR     | Syntax Barstool                           | 23"L 19"D 43.25"H     | 293.71         | 381.82          |      |        |
| BSS     | Banana Barstool                           | 21"L 22"D 41"H        | 374.51         | 486.87          |      |        |
| BST     | Banana Barstool                           | 21"L 22"D 41"H        | 374.51         | 486.87          |      |        |
| BVLYBK  | Beverly Bench Ottoman                     | 60"L 20"D 18"H        | 489.51         | 636.36          |      |        |
| BVLYBN  | Beverly Bench Ottoman                     | 60"L 20"D 18"H        | 489.51         | 636.36          |      |        |
| BVLYGR  | Beverly Bench Ottoman                     | 60"L 20"D 18"H        | 489.51         | 636.36          |      |        |
| BVLYLN  | Beverly Bench Ottoman                     | 60"L 20"D 18"H        | 489.51         | 636.36          |      |        |
| BVLYOB  | Beverly Bench Ottoman                     | 60"L 20"D 18"H        | 489.51         | 636.36          |      |        |

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|---------|---|------------------|----------------|-----------------|------|--------|
| BVLYWH  | Beverly Bench Ottoman                       | 60"L 20"D 18"H   | 489.51         | 636.36          |      |        |
| BVSMBK  | Beverly Small Bench Ottoman                 | 30"L 20"D 18"H   | 408.70         | 531.31          |      |        |
| BVSMBL  | Beverly Small Bench Ottoman                 | 30"L 20"D 18"H   | 408.70         | 531.31          |      |        |
| BVSMBN  | Beverly Small Bench Ottoman                 | 30"L 20"D 18"H   | 408.70         | 531.31          |      |        |
| BVSMGN  | Beverly Small Bench Ottoman                 | 30"L 20"D 18"H   | 408.70         | 531.31          |      |        |
| BVSMGY  | Beverly Small Bench Ottoman                 | 30"L 20"D 18"H   | 408.70         | 531.31          |      |        |
| BVSMLN  | Beverly Small Bench Ottoman                 | 30"L 20"D 18"H   | 408.70         | 531.31          |      |        |
| BVSMLV  | Beverly Small Bench Ottoman                 | 30"L 20"D 18"H   | 408.70         | 531.31          |      |        |
| BVSMOR  | Beverly Small Bench Ottoman                 | 30"L 20"D 18"H   | 408.70         | 531.31          |      |        |
| BVSMRD  | Beverly Small Bench Ottoman                 | 30"L 20"D 18"H   | 408.70         | 531.31          |      |        |
| BVSMWH  | Beverly Small Bench Ottoman                 | 30"L 20"D 18"H   | 408.70         | 531.31          |      |        |
| BVSMYL  | Beverly Small Bench Ottoman                 | 30"L 20"D 18"H   | 408.70         | 531.31          |      |        |
| C10PWR  | 10' Table, Powered                          | 120"L 48"D 29"H  | 1,589.74       | 2,066.66        |      |        |
| C1C     | Geo Cocktail Table                          | 50"L 22"D 16"H   | 374.51         | 486.87          |      |        |
| C1E     | Silverado Cocktail Table                    | 36"RND 17"H      | 374.51         | 486.87          |      |        |
| C1FWB   | Geo Cocktail Table                          | 47"L 24"D 17"H   | 374.51         | 486.87          |      |        |
| C5PWR   | 5' Table, Powered                           | 48"L 26"D 18"H   | 770.78         | 1,002.02        |      |        |
| C8PWR   | 8' Table, Powered                           | 48"L 26"D 18"H   | 1,589.74       | 2,066.66        |      |        |
| CB8     | 42" Round Madison Table                     | 48"L 26"D 18"H   | 543.90         | 707.07          |      |        |
| CBSBAZ  | Chelsea Barstool, Black Tower Base          | 48"L 26"D 18"H   | 261.07         | 339.39          |      |        |
| CBSBBK  | Chelsea Barstool, Black Tower Base          | 18.5"L 22"D 46"H | 261.07         | 339.39          |      |        |
| CBSBGY  | Chelsea Barstool, Black Tower Base          | 18.5"L 22"D 46"H | 261.07         | 339.39          |      |        |
| CBSBOR  | Chelsea Barstool, Black Tower Base          | 18.5"L 22"D 46"H | 261.07         | 339.39          |      |        |
| CBSBWL  | Chelsea Barstool, Black Tower Base          | 18.5"L 22"D 46"H | 261.07         | 339.39          |      |        |
| CBSBYL  | Chelsea Barstool, Black Tower Base          | 18.5"L 22"D 46"H | 261.07         | 339.39          |      |        |
| CCBTAZ  | Chelsea Chair, Black Tower Base             | 18.5"L 22"D 34"H | 192.70         | 250.50          |      |        |
| CCBTBK  | Chelsea Chair, Black Tower Base             | 18.5"L 22"D 34"H | 192.70         | 250.50          |      |        |
| CCBTGY  | Chelsea Chair, Black Tower Base             | 18.5"L 22"D 34"H | 192.70         | 250.50          |      |        |
| CCBTOR  | Chelsea Chair, Black Tower Base             | 18.5"L 22"D 34"H | 192.70         | 250.50          |      |        |
| CCBTWL  | Chelsea Chair, Black Tower Base             | 18.5"L 22"D 34"H | 192.70         | 250.50          |      |        |
| CCBTYL  | Chelsea Chair, Black Tower Base             | 18.5"L 22"D 34"H | 192.70         | 250.50          |      |        |
| CCSCAZ  | Chelsea Chair, Black Swivel Base w/ Casters | 18.5"L 22"D 34"H | 192.70         | 250.50          |      |        |
| CCSCBK  | Chelsea Chair, Black Swivel Base w/ Casters | 18.5"L 22"D 34"H | 192.70         | 250.50          |      |        |
| CCSCGY  | Chelsea Chair, Black Swivel Base w/ Casters | 18.5"L 22"D 34"H | 192.70         | 250.50          |      |        |

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|---------|---|---------------------|----------------|-----------------|------|--------|
| CCSCOR  | Chelsea Chair, Black Swivel Base w/ Casters | 18.5"L 22"D 34"H    | 192.70         | 250.50          |      |        |
| CCSCWL  | Chelsea Chair, Black Swivel Base w/ Casters | 18.5"L 22"D 34"H    | 192.70         | 250.50          |      |        |
| CCSCYL  | Chelsea Chair, Black Swivel Base w/ Casters | 18.5"L 22"D 34"H    | 192.70         | 250.50          |      |        |
| CE1     | Geo Table, Rounded Square                   | 42"L 42"D 29"H      | 407.15         | 529.29          |      |        |
| CE2     | Geo Table, Rectangle                        | 60"L 36"D 29"H      | 680.65         | 884.85          |      |        |
| CF1     | Geo Table, Rounded Square                   | 42"L 42"D 29"H      | 407.15         | 529.29          |      |        |
| CF2     | Geo Table, Rectangle                        | 60"L 36"D 29"H      | 680.65         | 884.85          |      |        |
| CHR002  | Allegro Chair                               | 36"L 34.5"D 30"H    | 853.15         | 1,109.09        |      |        |
| CNTCHR  | Century Chair                               | 30"L 30"D 31"H      | 784.77         | 1,020.20        |      |        |
| COCHTP  | Cordoba Chair                               | 37"L 32"D 32.75"H   | 680.65         | 884.85          |      |        |
| COLVTP  | Cordoba Loveseat                            | 60.5"L 32"D 33"H    | 975.91         | 1,268.69        |      |        |
| CONF10  | 10' Table                                   | 120"L 48"D 29"H     | 1,249.42       | 1,624.24        |      |        |
| CONF42  | 42" Round Table                             | 42"RND 29"H         | 543.90         | 707.07          |      |        |
| CONF5   | 5' Table                                    | 60"L 48"D 29"H      | 680.65         | 884.85          |      |        |
| CONF8   | 8' Table                                    | 96"L 60"D 29"H      | 1,249.42       | 1,624.24        |      |        |
| CS4     | Syntax Chair                                | 23"L 19"D 32.25"H   | 271.95         | 353.54          |      |        |
| CUBPOW  | Wireless Charging Table, Powered            | 20"L 20"D 18"H      | 613.83         | 797.98          |      |        |
| CUPCHA  | Cupertino Mid Back Chair                    | 27"L 30.5"D 40-43"H | 352.76         | 458.59          |      |        |
| DIVFCR  | Clear Divider, Freestanding Corner          | 39"L 39"D 72"H      | 904.43         | 1,175.76        |      |        |
| DIVFRE  | Clear Divider, Freestanding                 | 39"L 1.5"D 72"H     | 453.77         | 589.90          |      |        |
| DIVFWB  | Divider, Freestanding Whiteboard            | 39"L 1.5"D 72"H     | 612.28         | 795.96          |      |        |
| DIVFWL  | Clear Divider, Freestanding Wall            | 40"L 1.5"D 72"H     | 453.77         | 589.90          |      |        |
| DUET    | Duet Stack Chair                            | 21"L 23"D 33"H      | 111.89         | 145.45          |      |        |
| E1C     | Geo End Table                               | 24"L 24"D 20"H      | 293.71         | 381.82          |      |        |
| E1E     | Silverado End Table                         | 24"RND 22"H         | 293.71         | 381.82          |      |        |
| E1FWB   | Geo End Table                               | 20"L 20"D 21"H      | 293.71         | 381.82          |      |        |
| END01B  | Endless Curved Ottoman                      | 27"L 23"D 22"H      | 635.59         | 826.26          |      |        |
| END01W  | Endless Curved Ottoman                      | 27"L 23"D 22"H      | 635.59         | 826.26          |      |        |
| END02B  | Endless Square Ottoman                      | 60.5"L 37.5"D 15"H  | 556.33         | 723.23          |      |        |
| END02W  | Endless Square Ottoman                      | 60.5"L 37.5"D 15"H  | 556.33         | 723.23          |      |        |
| FAIRCW  | Fairfax Chair                               | 27"L 26"D 30"H      | 579.64         | 753.53          |      |        |
| FAIRSW  | Fairfax Sofa                                | 62"L 26"D 30"H      | 749.03         | 973.74          |      |        |

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| GENCHA  | Genesis Chair          | 27.5"L 27.5"D 40"     | 261.07         | 339.39          |      |        |
| HDG4FT  | Boxwood Hedge, 4'      | 46"L 9"D 47"H         | 794.09         | 1,032.32        |      |        |
| HDG7FT  | Boxwood Hedge, 7'      | 36.5"L 12"D 84"H      | 1,249.42       | 1,624.24        |      |        |
| JD8     | Madison Executive Desk | 60"L 30"D 29"H        | 817.40         | 1,062.63        |      |        |
| KABSWH  | Kamden Barstool        | 16.5"L 20"D 25"-33.5" | 358.97         | 466.67          |      |        |
| KEYCHR  | Key Largo Chair        | 35"L 35"D 34"H        | 579.64         | 753.53          |      |        |
| KEYLOV  | Key Largo Loveseat     | 57"L 35"D 34"H        | 680.65         | 884.85          |      |        |
| KEYSOF  | Key Largo Sofa         | 79"L 35"D 34"H        | 749.03         | 973.74          |      |        |
| LA14    | Mason Table Lamp       | 16"RND 26"H           | 192.70         | 250.50          |      |        |
| LA15    | Mason Floor Lamp       | 18"RND 55"H           | 362.08         | 470.71          |      |        |
| LABREA  | La Brea Swivel Chair   | 35"L 27"D 40"H        | 680.65         | 884.85          |      |        |
| LMBAR   | Laguna Barstool        | 18"L 20"D 47"H        | 261.07         | 339.39          |      |        |
| LMCHR   | Laguna Chair           | 18"L 19"D 34"H        | 192.70         | 250.50          |      |        |
| LRCHGN  | Lorna Chair            | 26"L 25"D 30"H        | 689.98         | 896.97          |      |        |
| LUBSCL  | Lucent Barstool        | 22"L 22.5"D 45.5"H    | 374.51         | 486.87          |      |        |
| LUCHCL  | Lucent Chair           | 19.5"L 19.75"D 32.5"H | 293.71         | 381.82          |      |        |
| LVS002  | Allegro Loveseat       | 63"L 34.5"D 30"H      | 989.90         | 1,286.87        |      |        |
| MADC05  | Madison 5' Table       | 60"L 48"D 29"H        | 680.65         | 884.85          |      |        |
| MADC08  | Madison 8' Table       | 96"L 60"D 29"H        | 1,249.42       | 1,624.24        |      |        |
| MADC10  | Madison 10' Table      | 120"L 48"D 29"H       | 1,249.42       | 1,624.24        |      |        |
| MALGRN  | Malba Chair            | 20"L 20"D 32"H        | 111.89         | 145.45          |      |        |
| MALGRY  | Malba Chair            | 20"L 20"D 32"H        | 111.89         | 145.45          |      |        |
| MAR001  | Marche Swivel Ottoman  | 17"RND 18"H           | 293.71         | 381.82          |      |        |
| MAR002  | Marche Swivel Ottoman  | 17"RND 18"H           | 293.71         | 381.82          |      |        |
| MAR003  | Marche Swivel Ottoman  | 17"RND 18"H           | 293.71         | 381.82          |      |        |
| MAR004  | Marche Swivel Ottoman  | 17"RND 18"H           | 293.71         | 381.82          |      |        |
| MAR005  | Marche Swivel Ottoman  | 17"RND 18"H           | 293.71         | 381.82          |      |        |
| MAR006  | Marche Swivel Ottoman  | 17"RND 18"H           | 293.71         | 381.82          |      |        |
| MAR007  | Marche Swivel Ottoman  | 17"RND 18"H           | 293.71         | 381.82          |      |        |
| MAR008  | Marche Swivel Ottoman  | 17"RND 18"H           | 293.71         | 381.82          |      |        |
| MAR009  | Marche Swivel Ottoman  | 17"RND 18"H           | 293.71         | 381.82          |      |        |
| MAR010  | Marche Swivel Ottoman  | 17"RND 18"H           | 293.71         | 381.82          |      |        |
| MAR011  | Marche Swivel Ottoman  | 17"RND 18"H           | 293.71         | 381.82          |      |        |
| MAR012  | Marche Swivel Ottoman  | 17"RND 18"H           | 293.71         | 381.82          |      |        |
| MAR013  | Marche Swivel Ottoman  | 17"RND 18"H           | 293.71         | 381.82          |      |        |

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| Item #: | Description:                                | Dimensions:         | Advance Price: | Standard Price: | QTY: | Total: |
|---------|---|---------------------|----------------|-----------------|------|--------|
| MAR015  | Marche Swivel Ottoman                       | 17"RND 18"H         | 293.71         | 381.82          |      |        |
| MAR016  | Marche Swivel Ottoman                       | 17"L 17"D 18"H      | 293.71         | 381.82          |      |        |
| MAR020  | Marche Swivel Ottoman                       | 17"RND 18"H         | 293.71         | 381.82          |      |        |
| MAR021  | Marche Swivel Ottoman                       | 17"RND 18"H         | 293.71         | 381.82          |      |        |
| MARBBE  | Marina Barstool                             | 21"L 17.5"D 41.5"H  | 374.51         | 486.87          |      |        |
| MARBBK  | Marina Barstool                             | 21"L 17.5"D 41.5"H  | 374.51         | 486.87          |      |        |
| MARBBR  | Marina Barstool                             | 21"L 17.5"D 41.5"H  | 374.51         | 486.87          |      |        |
| MARBGY  | Marina Barstool                             | 21"L 17.5"D 41.5"H  | 374.51         | 486.87          |      |        |
| MARBRD  | Marina Barstool                             | 21"L 17.5"D 41.5"H  | 374.51         | 486.87          |      |        |
| MARBWH  | Marina Barstool                             | 21"L 17.5"D 41.5"H  | 374.51         | 486.87          |      |        |
| MARCBE  | Marina Chair                                | 17.5"L 19.5"D 35"H  | 225.33         | 292.93          |      |        |
| MARCBK  | Marina Chair                                | 17.5"L 19.5"D 35"H  | 225.33         | 292.93          |      |        |
| MARCBR  | Marina Chair                                | 17.5"L 19.5"D 35"H  | 225.33         | 292.93          |      |        |
| MARCGY  | Marina Chair                                | 17.5"L 19.5"D 35"H  | 225.33         | 292.93          |      |        |
| MARCRD  | Marina Chair                                | 17.5"L 19.5"D 35"H  | 225.33         | 292.93          |      |        |
| MARCWH  | Marina Chair                                | 17.5"L 19.5"D 35"H  | 225.33         | 292.93          |      |        |
| MESCTB  | Mesa Cocktail Table                         | 32.25"RND 17.25"H   | 374.51         | 486.87          |      |        |
| MESCTG  | Mesa Cocktail Table                         | 36"RND 17.25"H      | 374.51         | 486.87          |      |        |
| MESCTW  | Mesa Cocktail Table                         | 32.25"RND 17.25"H   | 374.51         | 486.87          |      |        |
| MESETB  | Mesa End Table                              | 20.5"RND 21.25"H    | 293.71         | 381.82          |      |        |
| MESETG  | Mesa End Table                              | 24"RND 21.25"H      | 293.71         | 381.82          |      |        |
| MESETW  | Mesa End Table                              | 20.5"RND 21.25"H    | 293.71         | 381.82          |      |        |
| MIRWHT  | Miramar Divider, White                      | 63"L 23"D 83"H      | 657.34         | 854.54          |      |        |
| MNCHCH  | Munich Armless Chair                        | 22.5"L 27"D 28.5"H  | 534.58         | 694.95          |      |        |
| MONCHA  | Montreal Chair                              | 30"L 23.25"D 30"H   | 853.15         | 1,109.09        |      |        |
| MONLOV  | Montreal Loveseat                           | 62"L 27.25"D 29.5"H | 1,080.03       | 1,404.04        |      |        |
| MTBLPI  | Midtown Bar, Lighted w/ Plug In             | 60"L 18"D 42"H      | 2,045.06       | 2,658.58        |      |        |
| MTBUUL  | Midtown Bar, Unlighted                      | 60"L 18"D 42"H      | 1,726.49       | 2,244.44        |      |        |
| MTCLPI  | Midtown Powered Counter, Lighted w/ Plug In | 60"L 18"D 42"H      | 2,045.06       | 2,658.58        |      |        |
| MTCPUL  | Midtown Powered Counter, Unlighted          | 60"L 18"D 42"H      | 1,931.62       | 2,511.11        |      |        |
| NPLCHP  | Naples Chair, Powered                       | 36"L 30"D 33.25"H   | 1,056.72       | 1,373.74        |      |        |
| NPLCHR  | Naples Chair                                | 36"L 30"D 33.25"H   | 853.15         | 1,109.09        |      |        |
| NPLLOP  | Naples Loveseat, Powered                    | 62"L 30"D 33.25"H   | 1,306.91       | 1,698.99        |      |        |
| NPLLOV  | Naples Loveseat                             | 62"L 30"D 33.25"H   | 1,080.03       | 1,404.04        |      |        |
| NPLSOF  | Naples Sofa                                 | 87"L 30"D 33.25"H   | 1,296.04       | 1,684.85        |      |        |
| NPLSOP  | Naples Sofa, Powered                        | 87"L 30"D 33.25"H   | 1,544.68       | 2,008.08        |      |        |

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|---------|---------------------------------|----------------------|----------------|-----------------|------|--------|
| P30BWH  | 30" Bar Table, Powered          | 30" RND 42"H         | 999.22         | 1,298.99        |      |        |
| P30CWH  | 30" Cafe Table, Powered         | 30" RND 29"H         | 999.22         | 1,298.99        |      |        |
| PALSO   | Palm Beach Sofa                 | 69"L 29"D 33"H       | 1,103.34       | 1,434.34        |      |        |
| PASCHR  | Pasadena Chair                  | 27"L 25"D 26"H       | 453.77         | 589.90          |      |        |
| PDL36B  | Powered Locking Pedestal, 36"   | 24"L 24"D 36"H       | 725.72         | 943.43          |      |        |
| PDL36W  | Powered Locking Pedestal, 36"   | 24"L 24"D 36"H       | 725.72         | 943.43          |      |        |
| PDL42B  | Powered Locking Pedestal, 42"   | 24"L 24"D 42"H       | 853.15         | 1,109.09        |      |        |
| PDL42W  | Powered Locking Pedestal, 42"   | 24"L 24"D 42"H       | 853.15         | 1,109.09        |      |        |
| PROGB   | Pro Executive Guest Chair       | 25"L 24"D 45-48"H    | 317.02         | 412.12          |      |        |
| PSHCCS  | Posh Shelving                   | 25"L 24"D 45-48"H    | 520.59         | 676.77          |      |        |
| REGBEN  | Regis Bench/Table               | 24"L 26"D 36"H       | 408.70         | 531.31          |      |        |
| REGOTT  | Regis End Table                 | 24"L 22"D 36.75"     | 362.08         | 470.71          |      |        |
| ROLLBL  | Lift Barstool                   | 47"L 15.5"D 16"H     | 293.71         | 381.82          |      |        |
| ROLLGY  | Lift Barstool                   | 15"RND 23-33.5"H     | 293.71         | 381.82          |      |        |
| ROLLRD  | Lift Barstool                   | 15"RND 23-33.5"H     | 293.71         | 381.82          |      |        |
| ROLLWH  | Lift Barstool                   | 15"RND 23-33.5"H     | 293.71         | 381.82          |      |        |
| RSTDIN  | Rustique Chair w/ Arms          | 20"L 18"D 31"H       | 192.70         | 250.50          |      |        |
| RSTSQT  | Rustique Square Metal Bar Table | 23.75"L 23.75"D      | 430.46         | 559.60          |      |        |
| RSTSTL  | Rustique Barstool               | 13"L 13"D 30"H       | 170.94         | 222.22          |      |        |
| SC10    | Razor Armless Chair             | 15.5"L 23.5"D 30.5"H | 111.89         | 145.45          |      |        |
| SC3     | Brewer Chair                    | 20"L 20"D 32"H       | 192.70         | 250.50          |      |        |
| SEDBBK  | Sedona Side Table               | 15.75"L 15.75"D 24"H | 203.57         | 264.65          |      |        |
| SEDBWD  | Sedona Side Table               | 15.75"L 15.75"D 24"H | 203.57         | 264.65          |      |        |
| SEDBWH  | Sedona Side Table               | 15.75"L 15.75"D 24"H | 203.57         | 264.65          |      |        |
| SFA002  | Allegro Sofa                    | 73"L 34.5"D 30"H     | 1,103.34       | 1,434.34        |      |        |
| STECHEA | Sterling Chair                  | 33"L 33.5"D 32"H     | 1,056.72       | 1,373.74        |      |        |
| STESOF  | Sterling Sofa                   | 82"L 33.5"D 32"H     | 1,544.68       | 2,008.08        |      |        |
| STNCH1  | Stanchion w/ Retractable Belt   | 96"L 37"H            | 102.56         | 133.33          |      |        |
| STNSGN  | Stanchion Sign Holder           | 10"L 13"H            | 88.58          | 115.15          |      |        |
| SWAN    | Swanson Swivel Chair            | 28"L 25"D 30"H       | 534.58         | 694.95          |      |        |
| TAOBBK  | Taos Side Table                 | 48"L 26"D 18"H       | 203.57         | 264.65          |      |        |
| TAOBWD  | Taos Side Table                 | 27"L 23"D 22"H       | 203.57         | 264.65          |      |        |
| TAOBWH  | Taos Side Table                 | 48"L 26"D 18"H       | 203.57         | 264.65          |      |        |
| TASKST  | Task Stool                      | 27"L 23"D 22"H       | 225.33         | 292.93          |      |        |
| TCHGRY  | Tech Tablet Chair               | 30.5"L 29"D 33.5"H   | 534.58         | 694.95          |      |        |

**Additional items on the next page**

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|---------|---|----------------------|----------------|-----------------|------|--------|
| TCHNTP  | Tech Chair, Non-Powered, No Tablet          | 30.5"L 29"D 33.5"H   | 303.03         | 393.94          |      |        |
| TCHTNP  | Tech Tablet Chair, Non-Powered              | 30.5"L 29"D 33.5"H   | 303.03         | 393.94          |      |        |
| TCHP    | Tech Chair, No Tablet                       | 30.5"L 29"D 33.5"H   | 534.58         | 694.95          |      |        |
| TECH    | Tech Desk, Powered                          | 60"L 30"D 30"H       | 534.58         | 694.95          |      |        |
| TECH3   | 3 Drawer File Cabinet on Castors            | 16"L 20"D 28"H       | 248.64         | 323.23          |      |        |
| TECH3B  | Tech Desk, Powered w/ 3 Drawer File Cabinet | 60"L 30"D 30"H       | 806.53         | 1,048.48        |      |        |
| TMBCKT  | Timber Cocktail Table                       | 30" RND 15" H        | 380.73         | 494.95          |      |        |
| TMBTBL  | Timber Table                                | 16" RND 17" H        | 203.57         | 264.65          |      |        |
| TRCHCO  | Terrace Accent Chair                        | 24"L 30.5"D 31.25"H  | 750.58         | 975.76          |      |        |
| VALCGN  | Valencia Chair                              | 28"L 30.5"D 31"H     | 579.64         | 753.53          |      |        |
| VALCHA  | Valencia Chair                              | 28"L 30.5"D 31"H     | 579.64         | 753.53          |      |        |
| VALCOT  | Valencia Chair                              | 28"L 30.5"D 31"H     | 579.64         | 753.53          |      |        |
| VALSOF  | Valencia Sofa                               | 63"L 30.5"D 31"H     | 749.03         | 973.74          |      |        |
| VALVOT  | Valencia Loveseat                           | 63"L 30.5"D 31"H     | 749.03         | 973.74          |      |        |
| VIB01   | Vibe Cube Ottoman                           | 18"L 18"D 18"H       | 210.00         | 273.00          |      |        |
| VIB02   | Vibe Cube Ottoman                           | 18"L 18"D 18"H       | 210.00         | 273.00          |      |        |
| VIB04   | Vibe Cube Ottoman                           | 18"L 18"D 18"H       | 210.00         | 273.00          |      |        |
| VIB05   | Vibe Cube Ottoman                           | 18"L 18"D 18"H       | 210.00         | 273.00          |      |        |
| VIB08   | Vibe Cube Ottoman                           | 18"L 18"D 18"H       | 210.00         | 273.00          |      |        |
| VIB09   | Vibe Cube Ottoman                           | 18"L 18"D 18"H       | 210.00         | 273.00          |      |        |
| VIB10   | Vibe Cube Ottoman                           | 18"L 18"D 18"H       | 210.00         | 273.00          |      |        |
| VIB11   | Vibe Cube Ottoman                           | 18"L 18"D 18"H       | 210.00         | 273.00          |      |        |
| VIB12   | Vibe Cube Ottoman                           | 18"L 18"D 18"H       | 210.00         | 273.00          |      |        |
| VIB13   | Vibe Cube Ottoman                           | 18"L 18"D 18"H       | 210.00         | 273.00          |      |        |
| VIB14   | Vibe Cube Ottoman                           | 18"L 18"D 18"H       | 210.00         | 273.00          |      |        |
| VIB15   | Vibe Cube Ottoman                           | 18"L 18"D 18"H       | 210.00         | 273.00          |      |        |
| VIB16   | Vibe Cube Ottoman                           | 18"L 18"D 18"H       | 210.00         | 273.00          |      |        |
| VIB17   | Vibe Cube Ottoman                           | 18"L 18"D 18"H       | 210.00         | 273.00          |      |        |
| VIB21   | Vibe Cube Ottoman                           | 18"L 18"D 18"H       | 210.00         | 273.00          |      |        |
| VIB22   | Vibe Cube Ottoman                           | 18"L 18"D 18"H       | 210.00         | 273.00          |      |        |
| VILHUB  | Village Charging Hub                        | 12"L 12"D 28.25"H    | 408.70         | 531.31          |      |        |
| VNTBLK  | Ventura Communal Bar Table, Powered         | 72.25"L 26.25"D 42"H | 1,362.86       | 1,771.72        |      |        |
| VNTBMW  | Ventura Communal Bar Table w/ Grommet Holes | 72.25"L 26.25"D 42"H | 1,056.72       | 1,373.74        |      |        |
| VNTBNP  | Ventura Communal Bar Table                  | 72.25"L 26.25"D 42"H | 1,056.72       | 1,373.74        |      |        |
| VNTBWW  | Ventura Communal Bar Table w/ Grommet Holes | 72.25"L 26.25"D 42"H | 1,056.72       | 1,373.74        |      |        |

### Additional items on the next page

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|---------|--|----------------------|----------------|-----------------|------|--------|
| VNTCBK  | Ventura Communal Cafe Table, Powered           | 72.25"L 26.25"D 30"H | 1,112.66       | 1,446.46        |      |        |
| VNTCBN  | Ventura Communal Cafe Table                    | 72.25"L 26.25"D 30"H | 794.09         | 1,032.32        |      |        |
| VNTCMN  | Ventura Communal Cafe Table                    | 72.25"L 26.25"D 30"H | 794.09         | 1,032.32        |      |        |
| VNTCMW  | Ventura Communal Cafe Table w/ Grommet Holes   | 72.25"L 26.25"D 30"H | 794.09         | 1,032.32        |      |        |
| VNTCWH  | Ventura Communal Cafe Table, Powered           | 72.25"L 26.25"D 30"H | 1,112.66       | 1,446.46        |      |        |
| VNTCWN  | Ventura Communal Cafe Table                    | 72.25"L 26.25"D 30"H | 794.09         | 1,032.32        |      |        |
| VNTCWW  | Ventura Communal Cafe Table w/ Grommet Holes   | 72.25"L 26.25"D 30"H | 794.09         | 1,032.32        |      |        |
| VNTMNP  | Ventura Communal Bar Table                     | 72.25"L 26.25"D 42"H | 1,056.72       | 1,373.74        |      |        |
| VNTWHT  | Ventura Communal Bar Table, Powered            | 72.25"L 26.25"D 42"H | 1,362.86       | 1,771.72        |      |        |
| VNTWNP  | Ventura Communal Bar Table                     | 72.25"L 26.25"D 42"H | 1,056.72       | 1,373.74        |      |        |
| VTA     | 30" Round Madison Bar Table w/ Standard Black  | 30"RND 42"H          | 329.45         | 428.28          |      |        |
| VTB     | 30" Round Bar Table w/ Standard Black Base     | 30"RND 42"H          | 329.45         | 428.28          |      |        |
| VTJ     | 30" Round Bar Table w/ Standard Black Base     | 30"RND 42"H          | 329.45         | 428.28          |      |        |
| VTK     | 30" Round Bar Table w/ Standard Black Base     | 30"RND 42"H          | 329.45         | 428.28          |      |        |
| VTN     | 36" Round Bar Table w/ Standard Black Base     | 36"RND 42"H          | 340.33         | 442.42          |      |        |
| VTP     | 36" Round Bar Table w/ Standard Black Base     | 36"RND 42"H          | 340.33         | 442.42          |      |        |
| VTW     | 36" Round Bar Table w/ Standard Black Base     | 36"RND 42"H          | 340.33         | 442.42          |      |        |
| WD3     | Work Table                                     | 48"L 24"D 30"H       | 421.13         | 547.47          |      |        |
| WENCHA  | Wentworth Swivel Chair                         | 31"L 24"D 31.5"H     | 534.58         | 694.95          |      |        |
| XBAR    | Christopher Barstool                           | 19"L 19"D 41"H       | 293.71         | 381.82          |      |        |
| XCHR    | Christopher Chair                              | 17"L 19"D 35"H       | 192.70         | 250.50          |      |        |
| ZENBAR  | Zenith Barstool                                | 19"L 20"D 44"H       | 261.07         | 339.39          |      |        |
| ZENCHR  | Zenith Chair                                   | 18.25"L 22"D 32"H    | 192.70         | 250.50          |      |        |
| ZTA     | 30" Round Madison Cafe Table w/ Standard Black | 30"RND 29"H          | 329.45         | 428.28          |      |        |
| ZTB     | 30" Round Cafe Table w/ Standard Black Base    | 30"RND 29"H          | 329.45         | 428.28          |      |        |
| ZTJ     | 30" Round Cafe Table w/ Standard Black Base    | 30"RND 29"H          | 329.45         | 428.28          |      |        |
| ZTK     | 30" Round Cafe Table w/ Standard Black Base    | 30"RND 29"H          | 329.45         | 428.28          |      |        |
| ZTN     | 36" Round Cafe Table w/ Standard Black Base    | 36"RND 29"H          | 340.33         | 442.42          |      |        |
| ZTP     | 36" Round Cafe Table w/ Standard Black Base    | 36"RND 29"H          | 340.33         | 442.42          |      |        |
| ZTQ     | 36" Round Cafe Table w/ Standard Black Base    | 36"RND 29"H          | 340.33         | 442.42          |      |        |

**SUBTOTAL \$** \_\_\_\_\_

**6% Tax \$** \_\_\_\_\_

**TOTAL DUE \$** \_\_\_\_\_

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**WHAT IS MATERIAL HANDLING?** Material handling is the process of receiving your materials, either at the warehouse in advance of the show or at show site during move-in; delivering them to your booth; removing empty containers for storage during the show; returning the empty containers to your booth after the show; delivering your materials back to the dock; and loading for outbound shipping. Charges are determined by weight and ease of handling.

**EMPTY REMOVAL INSTRUCTIONS**

All exhibitors must have all crates tagged for empty storage by 1 hour prior to end of exhibitor move-in.

NOTE: Exhibitors will be subject to a surcharge of up to 20% of the total freight invoice if crates are not tagged for removal by set deadline.

Any shipment not handled by Heritage, but for which Heritage is required to handle storage of the empty shipping containers, a charge of \$50.00 per crate, case, box, or carton will be assessed.

**CERTIFIED WEIGHT TICKETS**

In the event that no weight tickets or inaccurate weight tickets are indicated on the delivery documents presented, Heritage shall estimate the weight or re-weigh, and charges shall be based upon the estimates. The estimated weight shall be final and binding if actual scale weight figures are not submitted prior to the close of the show. All shipments received at the warehouse and show site are subject to re-weigh.

**INSURANCE**

It is understood that Heritage is not an insurer. Insurance, if any, should be obtained by the exhibitor. It is suggested that exhibitors arrange All Risk coverage. This can be done by endorsements to existing policies. Exhibitor's materials should be insured from the time they leave their firm until they are returned after the close of the show.

**INBOUND SHIPMENT(S)**

Consistent with trade show practices, there may be a lapse of time between the delivery of shipment(s) to the booth and the arrival of the exhibitor or his/her representative. During this time, the materials will be left unattended. Heritage will not be responsible or liable for any loss, damage, theft, or disappearance of exhibitor's material after it has been delivered to the exhibitor's booth.

**OUTBOUND SHIPMENT(S)**

Heritage will not be responsible or liable for any loss, damage, theft, or disappearance of exhibitor's material between the time it is packed and when it is picked up and loaded. If found liable for any loss, Heritage's sole and exclusive MAXIMUM liability for loss or damage to EXHIBITOR'S materials and EXHIBITOR'S sole and exclusive remedy is limited to \$.30 (USD) per pound per article with a maximum liability of \$50.00 (USD) per item, or \$1,000 (USD per shipment), whichever is less.

**LIABILITY**

- Shipments delivered or consigned direct to the dock or warehouse address are subject to the following: Heritage shall not be liable for loss, damage or delay due to fire, acts of God, strikes or causes beyond its control. Furthermore, Heritage maximum liability is limited to \$0.30 per pound per article, with a maximum of \$50.00 per item or \$1,000.00 per shipment, while these goods and materials are in the warehouse or in vehicles during delivery to or from the convention facility.
- Heritage shall not be responsible for damage to uncrated materials, improperly packed materials or concealed damage.
- Heritage shall not be responsible for loss, theft, or disappearance of materials after same has been delivered to the exhibitor's booth.
- Collect shipments will not be accepted. Send freight prepaid.
- Direct carrier shipments must have certified weight tickets. If correct weights are NOT provided, receiver's estimates will prevail. Mixed shipments arriving on van lines must have certified weight tickets separating weights of crated items from loose and uncrated items. Weights not broken out will be charged at "loose and uncrated" rates.
- NO LIABILITY IS ASSUMED for shipments without receipts, freight bills, or specific counts such as UPS or van lines.
- Empty container labels will be available at Heritage Service Desk. Affixing the labels is the sole responsibility of the exhibitor or his representatives. All previous labels should be removed or obliterated. Heritage assumes no responsibility for:
  - Error to above procedures.
  - Removal of containers with old empty labels and Heritage labels.
  - Improper information on empty labels.
  - Material stored in containers with empty labels.
- To expedite removal of materials, Heritage shall have authority to change designated carriers.
- Heritage has Right of Preference into and out of show-site building to prevent tie-ups and provide an orderly operation for the show.
- Exhibitors have the responsibility of arranging for outgoing shipments.
- Make sure materials are properly crated and labeled before turning in Bills-of-Lading to freight desk. This prevents shipping out empty crates.
- Acceptance of Bills-of-Lading by Heritage freight desk does not represent acceptance of counts on the bill. All outgoing freight will be counted by designated carrier at the booth, notifying Heritage of any adjustments. Heritage is not responsible for security of exhibitor freight that is left unattended in the booth while waiting for the designated carrier.
- Heritage shall not be liable to any extent whatsoever for any actual, potential, or assumed loss of profits or revenues, or for any collateral costs, which may result from any loss or damage to an exhibitor's materials which may make it impossible or impractical to exhibit same.
- Claims for loss or damage must be submitted to Heritage prior to the close of the Show. No suit or action shall be brought against Heritage more than one (1) year after the accrual of the cause of action.
- Any claims regarding material handling services will be adjudicated on its own merits and shall not impact payment for any other services due.

**ALL CHARGES ARE THE RESPONSIBILITY OF THE EXHIBITING COMPANY FROM WHOM MATERIALS HAVE BEEN RECEIVED AND HANDLED.**

**HERITAGE RESERVES THE RIGHT TO SHIP MATERIALS WITH OFFICIAL SHOW CARRIER IF EXHIBITOR CARRIER DOES NOT CHECK IN BY THE APPOINTED DATE AND TIME.**

- **Crated:** Material that is skidded or is in any type of shipping container that can be unloaded at the dock with **no special handling required.**
- **Special Handling:** Applies to shipments that are loaded by cubic space and/or packed in such a manner as to require additional labor/handling, such as ground unloading, constricted space unloading, designated piece unloading, or stacked shipments. Also included are mixed shipments and shipments without individual bills of lading. Shipments loaded in this manner require additional time, labor, or equipment, to unload, sort and deliver. **Federal Express (FedEx), UPS, USPS and DHL are included in this category due to their delivery procedures.**
- **What about carpet/pad only shipments?** Shipments that consist of carpet and/or carpet padding only require additional handling because of additional labor and equipment to unload.
- **What is a Small Package?** (30lbs. maximum per package) Letters or small packages received at show-site **during show hours only.**
- **What is a Cartage Company?** Freight forwarders, as well as, other carriers, will often outsource the delivery of their freight to third party cartage companies. Cartage companies provide local pick-up and delivery services to and from the event venue, as well as, other locations. In most cases, cartage companies will consolidate shipments from multiple carriers onto a single truck. Due to their loading/unloading procedures, these shipments may fall into the additional handling category.
- **What is Ground Loading/Unloading?** Vehicles that are not dock height, preventing the use of loading docks, such as U-hauls, flat bed trailers, double drop trailers, company vehicles with trailers that are not dock level, etc.
- **What is Constricted Space Loading/Unloading?** Trailer loaded “high and tight” shipments that are not easily accessible. Freight is loaded to full capacity of trailer - top to bottom, side to side. One example of this is freight that is loaded down one side of a trailer that must be bypassed to reach targeted freight.
- **What is Designated Piece Loading/Unloading?** Drivers that require the loading crew to bring multiple pieces of the freight to the rear of the trailer to select the next piece, having to remove freight from the trailer then reload to fit or the trailer must be loaded in a sequence to ensure all items fit.
- **What is Alternate Delivery Location?** Shipments that are delivered by a carrier that requires pieces to be delivered to different areas/levels in the same building, or to other venues (such as a hotel near an event venue).
- **What are Stacked Shipments?** Shipments loaded in such a manner requiring multiple items to be removed to ground level for delivery to booth. Stacked or “cubed out” shipments, loose items placed on top of crates and/or pallets constitute special handling.
- **What are Multiple Shipments?** Multiple shipments on a truck do not automatically indicate special handling, unless the shipments are mixed on the truck, failing to maintain shipment integrity and/or have multiple deliver areas.
- **What are mixed shipments?** Mixed shipments are defined as shipments of mixed crated and uncrated goods, where the percentage of uncrated is minimal and does not warrant the full uncrated rate for the shipment, but does require special handling.
- **What does it mean if I have No Documentation?** Shipments arrive from a small package carrier (including, among others, Federal Express [FedEx] and UPS) without an individual Bill of Lading, requiring additional time, labor and equipment to process.
- **What is Inbound?** Shipments being sent to a warehouse for advance receiving or to show site.
- **What is Outbound?** Shipments leaving show site and being sent to another destination.
- **What is Off Target?** Used when there is a specific date and time that an exhibitor must move in by and is missed.
- **What is a Marshalling Yard Fee?** A marshalling service has been established to ease congestion at the facility and better utilize dock space. All carriers and privately owned vehicles must check in at the marshalling location prior to unloading/loading.
- **What is Overnight Parking Fee?** There is a fee for parking at the marshalling yard. This is for exhibitors with company owned trailers and box trucks only. **Any vehicles left without a parking pass will be towed at owner’s expense.**



exhibitor.services@heritagesvs.com

1-800-360-4323

Fax 314-534-8050

**Order online at: [heritagesvs.com/ordering](http://heritagesvs.com/ordering)**
**MATERIAL HANDLING SERVICES**
**CRATED:** Material that is skidded or is in any type of shipping container that can be unloaded at the dock with no additional handling required.

**SPECIAL HANDLING:** Material delivered by a carrier in such a manner that it requires additional handling, such as ground unloading, stacked or constricted space unloading, designated piece unloading, shipment integrity, alternate delivery location, loads mixed with pad wrapped material, carpet and/or pad only shipments, no documentation and shipments that require additional time, equipment or labor to unload. Federal Express, UPS & DHL are included in this category due to their delivery procedures.

**UNCRATED:** Material that is shipped loose or pad-wrapped, and/or unskidded machinery without proper lifting points.

|                         | Description  | Price per CWT | 200 lb Minimum |
|-------------------------|--|---------------|----------------|
| Rate<br>Classifications | <b>Warehouse Shipment (200 lb Minimum)</b>                     |               |                |
|                         | Crated or Skidded Shipment                                     | \$308.52      | \$617.04       |
|                         | Special Handling Shipment                                      | \$370.22      | \$740.44       |
|                         | Crated or Skidded <b>after 5/15/2025 deadline date</b>         | \$385.65      | \$771.30       |
|                         | Special Handling Shipment <b>after 5/15/2025 deadline date</b> | \$447.35      | \$894.70       |
|                         | <b>Show Site Shipment (200 lb Minimum)</b>                     |               |                |
|                         | Crated or Skidded Shipment                                     | \$314.49      | \$628.98       |
|                         | Special Handling Shipment                                      | \$377.39      | \$754.78       |
|                         | Uncrated or Pad Wrapped Shipment                               | \$440.29      | \$880.58       |
|                         | <b>Small Package—Maximum Weight is 30 lbs per Shipment</b>     | \$50.00       | \$50.00        |

\*A small package shipment is a shipment totaling any number of pieces with a combined weight not to exceed 30 lbs that is received on the same day, from the same shipper and delivered by the same carrier.  
 \*\*Warehouse Shipments will be received Monday through Friday between the hours of 10:00a.m. and 4:00 p.m.

**ROUND UP TO NEXT CWT (2CWT MINIMUM)**

| Description / Number of Pieces   | Weight | ÷ 100 = | CWT | x | Price per CWT | =            | Estimated Total Cost<br>(200 lb. min) |
|----------------------------------|--------|---------|-----|---|---------------|--------------|---------------------------------------|
| <i>example: Special Handling</i> | 467    | ÷ 100 = | 5   |   | \$168.90      |              | \$844.50                              |
|                                  |        | ÷ 100 = |     |   |               |              |                                       |
|                                  |        | ÷ 100 = |     |   |               |              |                                       |
|                                  |        | ÷ 100 = |     |   |               |              |                                       |
|                                  |        | ÷ 100 = |     |   |               |              |                                       |
|                                  |        |         |     |   |               | <b>TOTAL</b> |                                       |

Please see the Terms and Conditions page for full explanation of our policy on cancellations and changes.

Certified weight tickets and proper documentation will be required on all loads containing machinery/equipment. Any shipments containing a mixture of exhibit material and machinery/equipment not accompanied by separate certified weight tickets will be charged at the prevailing exhibit material rates. All machinery/equipment shipments not crated or skidded or without proper lifting bars or hooks will be considered uncrated exhibit material and charged at the appropriate prevailing rate.

Exhibiting Company \_\_\_\_\_

Contact Name \_\_\_\_\_ Booth# \_\_\_\_\_

Phone # \_\_\_\_\_ Email \_\_\_\_\_

Please fax or email this form promptly to HERITAGE using the information at the top of the page - retain one copy for your files.

Straight Time: Monday-Friday, 8:00 a.m. – 4:30 p.m.

Overtime: Monday-Friday, 4:30 p.m. – 8:00 a.m., All day Saturday, Sunday, and Holidays

- Show site rates will apply to all labor orders placed at show site.
- Start time guaranteed only at start of working day.
- When scheduling dismantle labor, be sure to allow sufficient time for empty containers to be returned to your booth.
- Union Holidays: New Year's Day, Martin Luther King Day, President's Day, Good Friday, Patriot's Day, Memorial Day, Independence Day, Labor Day, Columbus Day, Veterans Day, Thanksgiving Day, Christmas Day.
- Supervisor must check in at Service Desk to pick up labor.
- One hour minimum - labor thereafter is charged in half (1/2) hour increments.

|                         | Item   | Advance Rate | Show Site Rate |
|-------------------------|--|--------------|----------------|
| <b>Forklift Labor</b>   | L301 <input type="checkbox"/> Forklift w/ Operator – up to 5,000 lbs – ST    | \$427.47     | \$555.72       |
|                         | <input type="checkbox"/> Forklift w/ Operator – up to 5,000 lbs – OT         | \$641.21     | \$833.58       |
|                         | L302 <input type="checkbox"/> Forklift w/ Operator – up to 10,000 lbs – ST   | \$714.49     | \$928.84       |
|                         | <input type="checkbox"/> Forklift w/ Operator – up to 10,000 lbs – OT        | \$1071.74    | \$1393.26      |
|                         | L303 <input type="checkbox"/> Forklift w/ Operator – 4-Stage – ST            | \$714.49     | \$928.84       |
|                         | <input type="checkbox"/> Forklift w/ Operator – 4-Stage – OT                 | \$1071.74    | \$1393.26      |
| <b>Rigging Labor</b>    | LR100 <input type="checkbox"/> Rigger – ST                                   | \$185.29     | \$240.88       |
|                         | <input type="checkbox"/> Rigger – OT   | \$277.94     | \$361.32       |
| <b>Equipment</b>        | L304 <input type="checkbox"/> Forklift Cage                                  | \$205.80     | \$267.54       |
|                         | L305 <input type="checkbox"/> Forklift Boom                                  | \$205.80     | \$267.54       |
|                         | L306 <input type="checkbox"/> Pallet Jack                                    | \$205.80     | \$267.54       |
|                         | <input type="checkbox"/> Check here if you need a Scissorlift for booth work |              |                |
| <b>Special Services</b> | L307 <input type="checkbox"/> Straight Time Pallet Jack with Operator        | \$348.33     | \$452.83       |
|                         | <input type="checkbox"/> Overtime Pallet Jack with Operator                  | \$522.50     | \$679.25       |
|                         | L308 <input type="checkbox"/> Scissor Lift with Operator – ST                | \$694.95     | \$903.44       |
|                         | <input type="checkbox"/> Scissor Lift with Operator – OT                     | \$1042.43    | \$1355.16      |
|                         | L230 <input type="checkbox"/> Metal Banding – \$0.50 ln. ft.                 | \$142.53     | \$185.29       |
|                         | L240 <input type="checkbox"/> Shrinkwrap Pallet                              | \$122.14     | \$158.78       |

**Installation**

| Description                     | Date | Start Time | # of People/<br>Equipment | Approx<br>Hours Per | Total Hours | Hourly Rate | Estimated<br>Total Cost |
|---------------------------------|------|------------|---------------------------|---------------------|-------------|-------------|-------------------------|
|                                 |      |            | x                         | =                   | x           | =           |                         |
|                                 |      |            | x                         | =                   | x           | =           |                         |
| Describe work to be done: _____ |      |            |                           |                     |             |             | <b>SUBTOTAL</b> _____   |

**Dismantle**

|                                 |  |  |   |   |   |   |                       |
|---------------------------------|--|--|---|---|---|---|-----------------------|
|                                 |  |  | x | = | x | = |                       |
|                                 |  |  | x | = | x | = |                       |
| Describe work to be done: _____ |  |  |   |   |   |   | <b>SUBTOTAL</b> _____ |

**Method of Payment & Credit Card Authorization  
Form REQUIRED to be submitted with this form.**

**FORKLIFT I/D** \_\_\_\_\_  
**SPECIAL SERVICES** \_\_\_\_\_

**TOTAL DUE** \_\_\_\_\_

Please see the Terms and Conditions page for full explanation of our policy on cancellations and changes.

Exhibiting Company \_\_\_\_\_

Contact Name \_\_\_\_\_ Booth# \_\_\_\_\_

Phone # \_\_\_\_\_ Email \_\_\_\_\_

Please fax or email this form promptly to HERITAGE using the information at the top of the page - retain one copy for your files.





# PRIORITY RETURN/ACCESSIBLE STORAGE FORM

## ABAI 51<sup>ST</sup> ANNUAL CONVENTION

exhibitor.services@heritagesvs.com

1-800-360-4323

Fax: 314-534-8050

**Discount Deadline:**  
**5/5/2025**

**Priority Empty Container Return** – This service provides for the priority return of your empties to your booth after the close of the show. This service must be ordered prior to the removal of your empties. To order, fill in information below and return to HERITAGE.

|                        | Item                                  | Estimated # of Pieces | Standard Rate | Total   |
|------------------------|---------------------------------------|-----------------------|---------------|---------|
| <b>Priority Return</b> | FR350 Priority Empty Container Return | _____ x _____         | \$100         | = _____ |

**PLEASE NOTE THAT THIS SERVICE CANNOT BE ORDERED AFTER THE PIECES HAVE BEEN TAKEN TO STORAGE**

Accessible storage is unsecured. A storage area will be available for exhibitor's samples and literature in the facility. Depending on space available in the facility, these items may be stored on trailers in the loading dock area. Heritage employees will be available to access storage items during show hours, one hour prior to show opening, and one half hour after show closing each day. All material in storage on the last day of the show will be returned to their designated booth space at the close of the show. Due to fire regulations and for security purposes, **NO LARGE DELIVERIES CAN BE MADE DURING SHOW HOURS**. Show management reserves the right to stop deliveries at any time during the show hours, so please schedule deliveries prior to show opening. Storage space may be limited. Orders **MUST** be received by the deadline date to guarantee storage space. The charge for storage space is as follows:

|                           | Item  | # of Days | Standard Rate | Total   |
|---------------------------|---|-----------|---------------|---------|
| <b>Accessible Storage</b> | FR101 Set-up Fee (There is a One-time Set-up Fee)           | N/A       | \$50.00       | = _____ |
|                           | Storage Fee (Based Upon Squared Feet Required for Storage): |           |               |         |
|                           | FR025 Up to 25 square feet .....                            | _____ x   | \$75.00       | = _____ |
|                           | FR2650 26 to 50 square feet .....                           | _____ x   | \$125.00      | = _____ |
|                           | FR51100 51 to 100 square feet .....                         | _____ x   | \$175.00      | = _____ |
|                           | FR101150 101 to 150 square feet .....                       | _____ x   | \$225.00      | = _____ |
|                           | FR151200 151 to 200 square feet .....                       | _____ x   | \$275.00      | = _____ |
|                           | <b>SUBTOTAL</b>   |           |               | _____   |

**Labor** – Each time your materials are accessed, you will be charged a minimum of one-half (1/2) hour of labor according to the hourly rates indicated on the Exhibitor Labor Form. Please note that all exhibit materials that are still remaining in storage trailers will be returned to your booth space upon official show closing.

YES, I wish to reserve space for accessible storage, I plan on storing \_\_\_\_\_ pallets/boxes/crates/cases  
(# of pieces) (circle one)

**Deliveries** – To have items placed in or removed from accessible storage, please notify the Heritage Service Desk.

**Method of Payment & Credit Card Authorization Form REQUIRED to be submitted with this form.**

**SUBTOTAL** \$ \_\_\_\_\_  
**TOTAL DUE** \$ \_\_\_\_\_

Please see the Terms and Conditions page for full explanation of our policy on cancellations and changes.

ALL GOODS STORED WITH HERITAGE ARE STORED AT YOUR OWN RISK. We shall not be liable for any injury, damage, loss, theft, or destruction, including, but not limited to damage from atmospheric conditions or rust, negligence (whether caused by ourselves or by servants, agents, employees or others), failures to act breach of contract, breach of warranty, water condensation, fire, floods, acts of God or any act beyond our sole control. We are not liable for any direct, consequential, or incidental damages nor for loss of profit or loss due to failures to obtain or turnover goods at any particular time or place whatsoever, however such loss may be incurred. We are not liable for or chargeable with any loss of sales, income, resale, commissions, or brokerage, nor for any freight or demurrage.

Exhibiting Company \_\_\_\_\_ Booth# \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Please fax, mail or email this form promptly to HERITAGE using the information at the top of the page - retain one copy for your files.



# HERITAGE

## IMPORTANT NOTICE REGARDING DIRECT SHIPMENTS

Please be aware that the Walter E. Washington Convention Center does NOT receive exhibitor freight, literature or supplies through the venue package room. The package room is too small to handle Exhibit Materials and the venue's everyday receiving. All exhibit materials, being shipped directly to show site must be addressed as listed below to insure unloading and delivery to your booth area.

NOTE: Direct shipments will only be received beginning at 12:00 p.m., Thursday, May 22<sup>nd</sup>, 2025. Any materials sent to the venue prior to this date may be returned to sender and/or may be turned over to Heritage and will be billed according to the Show's Shipping & Receiving Rates, and will be subject to venue assessed fees.

**EXHIBITOR COMPANY NAME** \_\_\_\_\_

**BOOTH NUMBER** \_\_\_\_\_

**C/O HERITAGE  
WALTER E. WASHINGTON CONVENTION CENTER  
801 MT. VERNON PLACE NW  
WASHINGTON, D.C. 20001**

**FOR: ABAI 51<sup>ST</sup> ANNUAL CONVENTION**

All shipments should be accompanied with a Bill of Lading or Packing List indicating the total weight of shipment and piece count.

See the enclosed Shipping Information/Material Handling Order Form for detailed service descriptions, rates and limits of liability.

**WE APPRECIATE YOUR COOPERATION.  
HERITAGE EXPOSITION SERVICES**



## ***HES LOGISTICS IS YOUR OFFICIAL SHOW CARRIER!***

Relax with our Care Free logistics. Our dedicated team of Logistics Specialists will provide you with personalized and efficient shipping solutions to make sure your freight arrives on time. We make shipping easy and convenient!

### ***INBOUND & OUTBOUND LOGISTICS***

- *Small Package*
- *Standard Ground*
- *Next Day, 2nd Day, and 3rd Day Service Levels*
- *Air Ride*
- *Flat Bed*
- *Dedicated Truckload*

### ***HES VALUE-ADDED SERVICES***

- *Priority empty return for inbound HES Logistics customers (upon request)*
- *Transparent quotes with no hidden charges such as reweigh or trade show fees.*
- *HES Logistics available 7 days a week*
- *Late to Warehouse and Late to Show Site Fee waived*
- *Outbound shrink-wrap at no charge*

### ***Have a Logistics Question?***

Contact our Logistics team:

**Phone:** 314-376-2347

**Email:** [heslogistics@heritagesvs.com](mailto:heslogistics@heritagesvs.com)



*Helping to Bring People Together*

## WHAT IS SHIPPING?

Shipping is the process of a carrier picking up your items from your office or place of origin and transporting it to the dock of either advance warehouse or facility dock of your event. It is separate from Material Handling. Exhibitors may use any carrier they want, including HES Logistics.



## WHAT IS MATERIAL HANDLING?

Material Handling is the process of receiving your shipment from your carrier and managing it through the event cycle. It is a standard tradeshow practice and it is a chargeable fee typically based on the weight of your shipment. Don't forget to add Material Handling to your budget!



### Material Handling Process:

- Unloading the trade show freight from your carrier once it arrives at the receiving dock.
- Transporting your shipment to your booth space.
- Removing empty shipping containers (boxes, crates, and pallets) from your booth.
- Temporarily storing your empty shipping containers during the show.
- Returning empty shipping containers to your booth once the event is over.
- Transferring the freight back to the loading dock.
- Loading the items into your carrier's delivery vehicle for return shipping

## ONE EASY WAY TO KEEP YOUR CHARGES LOWER?

### Consolidate, Consolidate, Consolidate!

Skid items as much as possible so that they are sure to arrive together. Each shipment that arrives at a separate time is assessed the minimum charge. Whether you ship to the advance warehouse or show site, it is in your best interest to consolidate as much as possible.



# HES LOGISTICS

**PLEASE SEND COMPLETED FORM TO: [heslogistics@heritagesvs.com](mailto:heslogistics@heritagesvs.com)**

## INBOUND SHIPPING

### NEED A RELIABLE CARRIER TO TRANSPORT YOUR INBOUND FREIGHT?

Email, fax, or call in the information needed below to have your freight shipped to the advance warehouse or showsite, and invoiced along with any other orders placed with the show decorator, Heritage Trade Show Services.

**NOTE: If the inbound or outbound shipment requires air or expedited service, please inform HES Logistics as soon as possible. HES Logistics can accommodate any type of shipping need, but specializes in LTL ground freight totaling 100 lbs or greater.**

Show Name \_\_\_\_\_

Booth Name \_\_\_\_\_

Booth Numbers (if known) \_\_\_\_\_

### **Inbound Pickup Information**

Company Name \_\_\_\_\_

Address \_\_\_\_\_

Suite \_\_\_\_\_

City, State, Zip \_\_\_\_\_

Contact Name \_\_\_\_\_

Contact Number \_\_\_\_\_  
(for the driver to call if needed)

Pickup Hours \_\_\_\_\_

Pickup Date \_\_\_\_\_  
(call HES Logistics to discuss, if needed)

### **USE THE SHOW CARRIER (HES Logistics) FOR ROUNDTRIP SHIPPING! BENEFITS INCLUDED**

- Lowest Material Handling Rate Offered by Heritage
- Complimentary Priority Empty Container Return *(upon request)*
- Complimentary Shrink Wrapping and / or Banding at the Show Site, if requested
- No need to schedule a pickup for the return shipment
- All-inclusive pricing with no additional fees for pickups and deliveries, including weekend and night service
- One convenient invoice encompassing all Heritage Trade Show Services
- Transportation experts are available before, during, and after the show
- Reliable customer service seven days a week, offering complete shipment visibility and expert supervision

### **Description of Pieces & Loading Area**

(quantity / type / approx. lbs & dims L"xW"xH") Example: 2 Cases 150 lbs each 54"x36"x12" / 1 crate 600 lbs 96"x48"x40"

\_\_\_\_\_

Is there a loading dock at the pickup address? (ex. Lift Gate Truck Required / Residential / Inside pickup / Notify / White Glove Service) \_\_\_\_\_

If not, please describe pickup area and / or additional instructions for the driver: \_\_\_\_\_

\_\_\_\_\_

Check this box if you request the show carrier to deliver the same pieces back to the original pickup address, via standard ground (not time critical) shipping

Check this box if you request the show carrier to ship a different piece count, to ship to a different address, or is time sensitive whatsoever.  
-- Please fill out the next page if you choose this option.



# HES LOGISTICS

**PLEASE SEND COMPLETED FORM TO: [heslogistics@heritagesvs.com](mailto:heslogistics@heritagesvs.com)**

## OUTBOUND (RETURN) SHIPPING

### NEED A RELIABLE CARRIER TO TRANSPORT YOUR OUTBOUND (RETURN) FREIGHT?

Email, fax, or call in the information needed below to have your freight returned to your offices or next destination, and invoiced along with any other orders placed with the show decorator, Heritage Trade Show Services.

**NOTE: If the inbound or outbound shipment requires air or expedited service, please inform HES Logistics as soon as possible. HES Logistics can accommodate any type of shipping need, but specializes in LTL ground freight totaling 100 lbs or greater.**

Show Name \_\_\_\_\_

Booth Name \_\_\_\_\_

Booth Numbers (if known) \_\_\_\_\_

### **Return Delivery Information**

Company Name \_\_\_\_\_

Address \_\_\_\_\_

Suite \_\_\_\_\_

City, State, Zip \_\_\_\_\_

Contact Name \_\_\_\_\_

Contact Number \_\_\_\_\_  
(for the driver to call if needed)

Delivery Hours \_\_\_\_\_

Standard Ground Shipping (Estimated 2-7 business days)

Deliver by Date \_\_\_\_\_

Must Deliver on Specific Date \_\_\_\_\_

#### **USE THE SHOW CARRIER (HES Logistics) FOR ROUNDTRIP SHIPPING! BENEFITS INCLUDED**

- Lowest Material Handling Rate Offered by Heritage
- Complimentary Priority Empty Container Return (*upon request*)
- Complimentary Shrink Wrapping and / or Banding at the Show Site, if requested
- No need to schedule a pickup for the return shipment
- All-inclusive pricing with no additional fees for pickups and deliveries, including weekend and night service
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### **Description of Pieces & Loading Area**

(quantity / type / approx. lbs & dims L"xW"xH") Example: 2 Cases 150 lbs each 54"x36"x12" / 1 crate 600 lbs 96"x48"x40"

Is there a loading dock at the delivery address? (ex. Lift Gate Truck Required / Residential / Inside pickup / Notify / White Glove Service) \_\_\_\_\_

If not, please describe delivery area and / or additional instructions for the driver: \_\_\_\_\_

- For return (outbound) shipping, REGARDLESS OF CARRIER, all exhibitors MUST fill out a HERITAGE Bill of Lading (BOL or MHA) to the show site, unless you are hand carrying all of your items out of the show. Please fill out and return the BOL/MHA at the Heritage Service Desk. Thank You
- Generic adhesive labels can also be found at the Heritage Service Desk





***Must arrive no later than  
THURSDAY, MAY 15<sup>TH</sup>, 2025***

**ADVANCE SHIPMENT  
TO WAREHOUSE**

TO: \_\_\_\_\_  
EXHIBITOR NAME

BOOTH NUMBER: \_\_\_\_\_

HERITAGE  
C/O TFORCE FREIGHT  
6571 WASHINGTON BLVD.  
ELKRIDGE, MD 21075

FOR: **ABAI 51<sup>ST</sup> ANNUAL CONVENTION**



***Must arrive no later than  
THURSDAY, MAY 15<sup>TH</sup>, 2025***

**ADVANCE SHIPMENT  
TO WAREHOUSE**

TO: \_\_\_\_\_  
EXHIBITOR NAME

BOOTH NUMBER: \_\_\_\_\_

HERITAGE  
C/O TFORCE FREIGHT  
6571 WASHINGTON BLVD.  
ELKRIDGE, MD 21075

FOR: **ABAI 51<sup>ST</sup> ANNUAL CONVENTION**



***Must arrive no later than  
THURSDAY, MAY 15<sup>TH</sup>, 2025***

**ADVANCE SHIPMENT  
TO WAREHOUSE**

TO: \_\_\_\_\_  
EXHIBITOR NAME

BOOTH NUMBER: \_\_\_\_\_

HERITAGE  
C/O TFORCE FREIGHT  
6571 WASHINGTON BLVD.  
ELKRIDGE, MD 21075

FOR: **ABAI 51<sup>ST</sup> ANNUAL CONVENTION**



***Must arrive no later than  
THURSDAY, MAY 15<sup>TH</sup>, 2025***

**ADVANCE SHIPMENT  
TO WAREHOUSE**

TO: \_\_\_\_\_  
EXHIBITOR NAME

BOOTH NUMBER: \_\_\_\_\_

HERITAGE  
C/O TFORCE FREIGHT  
6571 WASHINGTON BLVD.  
ELKRIDGE, MD 21075

FOR: **ABAI 51<sup>ST</sup> ANNUAL CONVENTION**





***DO NOT DELAY!***

**DIRECT SHIPMENT  
TO SHOW SITE**

***MUST NOT ARRIVE BEFORE: THURSDAY, MAY 22ND***

TO: \_\_\_\_\_  
EXHIBITOR NAME

BOOTH NUMBER: \_\_\_\_\_

C/O HERITAGE  
WALTER E. WASHINGTON C.C.  
801 MT. VERNON PLACE NW  
WASHINGTON, D.C. 20001

FOR: **ABAI 51<sup>ST</sup> ANNUAL CONVENTION**



***DO NOT DELAY!***

**DIRECT SHIPMENT  
TO SHOW SITE**

***MUST NOT ARRIVE BEFORE: THURSDAY, MAY 22ND***

TO: \_\_\_\_\_  
EXHIBITOR NAME

BOOTH NUMBER: \_\_\_\_\_

C/O HERITAGE  
WALTER E. WASHINGTON C.C.  
801 MT. VERNON PLACE NW  
WASHINGTON, D.C. 20001

FOR: **ABAI 51<sup>ST</sup> ANNUAL CONVENTION**



***DO NOT DELAY!***

**DIRECT SHIPMENT  
TO SHOW SITE**

***MUST NOT ARRIVE BEFORE: THURSDAY, MAY 22ND***

TO: \_\_\_\_\_  
EXHIBITOR NAME

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To help you in your planning, it's important to understand in advance that union labor will be required for certain aspects of your exhibit handling. Since Work Rules and Union Jurisdictions vary from city to city, please familiarize yourself with the following statements to help you in understanding the Union Requirements in the facility.

### **DECORATOR & CARPENTER JURISDICTION**

It is necessary for all exhibitors to use qualified union personnel for the installation and dismantling of prefabricated exhibits and displays and to install and remove draperies and floor covering. The handling, placing or setting out of merchandise that is to be displayed does not require union labor and may be done by the exhibitor. In addition, the installation or dismantling of an exhibit which does not require the use of hand tools, or more than one person, and can be accomplished within thirty minutes, may be performed by the owner or company representative. Your labor requirements can be ordered on the enclosed Exhibit Labor Order Form.

### **TEAMSTER JURISDICTION**

Our Material Handling Department is responsible for maintaining in and out traffic schedules at the show site. Even local exhibitors should clear all movements of exhibit materials through this department, as we will have priority at the unloading area at all times. Union jurisdiction allows individually hand carried items only and will not permit exhibitors use of dollies, hand trucks or pushcarts. Material Handling Services may be ordered in advance by completing and returning the enclosed Shipping Information and Service Order Form or by ordering on site at the HERITAGE Service Desk.

### **SAFETY**

Standing on chairs, table or other rental equipment is prohibited. This equipment is not engineered to support your weight. HERITAGE cannot be responsible for injuries or falls caused by the improper use of this equipment. If assistance is required in assembling your booth, please order labor in the Display Labor section of the HERITAGE order form and the necessary ladders and/or tools will be provided.

### **TIPPING**

HERITAGE requests that exhibitors do not tip employees.

### **LABOR**

If you encounter any difficulty with any laborer, or if you are not satisfied with the work performed, please bring this to the attention of the Show Manager at HERITAGE during the show. Please refrain from voicing complaints directly to craft personnel.

The person in charge of your exhibit should carefully inspect and sign all work order forms. If there are any questions about any bills, bring the bill to the appropriate Service Desk and discuss it with the person in charge.

**EXHIBIT LABOR (One Hour Minimum per Worker)**

|                      |  | Advance Price<br>Per Hour | Standard Price<br>per Hour |
|----------------------|--|---------------------------|----------------------------|
| <b>Straight Time</b> | 8:00 a.m. to 4:30 p.m. Monday through Friday                                 | \$226.30                  | \$294.19                   |
| <b>Overtime</b>      | 4:30 p.m. to 8:00 a.m. Monday through Friday, Saturday, Sunday, and Holidays | \$339.45                  | \$441.29                   |

- Show Site prices will apply to all labor orders placed at show site.
- Standard Pricing is per person/per hour
- Start time guaranteed only when labor is requested for the start of the working day (8:00 a.m.), unless the official set up time begins later in the day.
- One hour minimum per man--labor thereafter is charged in half (1/2) hour increments.
- Supervisor must check in at Service Desk to pick up laborers. Upon completion of work, supervisor must return to Service Desk to release laborers.
- Labor must be cancelled in writing, 24 hours in advance to avoid a one (1) hour cancellation fee per worker.
- When scheduling dismantle labor, be sure to allow sufficient time for empty containers to be returned to your booth.
- Heritage supervising jobs will be completed at our discretion prior to show opening and before the hall must be cleared. Please include setup plan/ photo, special instructions and inbound shipping information with this order.

**Installation Labor**

- ☐ Supervision by Heritage I & D **Please complete the information on the next page.**
- Installation of your exhibit will be completed at our discretion prior to show opening
  - The charge for this service is 30% of the total installation labor bill, with a minimum of \$45.00.

Emergency Contact: \_\_\_\_\_ Phone Number: \_\_\_\_\_

- ☐ Supervision by Exhibitor Personnel

Supervisor will be: \_\_\_\_\_ Phone Number: \_\_\_\_\_

| Date | Time | No. of People |   | Approx. Hours |   | Total Hours                        |   | Hourly Rate |   | Total Estimated Cost |
|------|------|---------------|---|---------------|---|------------------------------------|---|-------------|---|----------------------|
|      |      |               | X |               | = |                                    | X |             | = | \$                   |
|      |      |               | X |               | = |                                    | X |             | = | \$                   |
|      |      |               |   |               |   | Heritage Supervision (30%/\$45.00) |   |             | = | \$                   |
|      |      |               |   |               |   | Total Installation                 |   |             | = | \$                   |

**Dismantle Labor**

- ☐ Supervision by Heritage I & D **Please complete the information on the next page.**
- Dismantle of your exhibit will be completed at our discretion prior to show opening
  - The charge for this service is 30% of the total installation labor bill, with a minimum of \$45.00.

Emergency Contact: \_\_\_\_\_ Phone Number: \_\_\_\_\_

- ☐ Supervision by Exhibitor Personnel

Supervisor will be: \_\_\_\_\_ Phone Number: \_\_\_\_\_

| Date | Time | No. of People |   | Approx. Hours |   | Total Hours                        |   | Hourly Rate |   | Total Estimated Cost |
|------|------|---------------|---|---------------|---|------------------------------------|---|-------------|---|----------------------|
|      |      |               | X |               | = |                                    | X |             | = | \$                   |
|      |      |               | X |               | = |                                    | X |             | = | \$                   |
|      |      |               |   |               |   | Heritage Supervision (30%/\$45.00) |   |             | = | \$                   |
|      |      |               |   |               |   | Total Dismantle                    |   |             | = | \$                   |

Exhibiting Company \_\_\_\_\_

Contact Name \_\_\_\_\_ Booth# \_\_\_\_\_

Phone # \_\_\_\_\_ Email \_\_\_\_\_

Please fax or email this form promptly to HERITAGE using the information at the top of the page - retain one copy for your files.



# EXHIBIT LABOR - HERITAGE SUPERVISED ABAI 51<sup>ST</sup> ANNUAL CONVENTION

exhibitor.services@heritagesvs.com

1-800-360-4323

Fax 314-534-8050

Order online at: [heritagesvs.com/ordering](http://heritagesvs.com/ordering)

**Discount Deadline:**  
**5/5/2025**

## HERITAGE SUPERVISED LABOR

**IN ORDER TO BETTER SERVE YOU**--PLEASE COMPLETE THE FOLLOWING INFORMATION IF YOUR DISPLAY IS TO BE SET-UP AND/OR DISMANTLED BY HERITAGE AND YOU WILL NOT BE PRESENT TO SUPERVISE THE INSTALLATION AND/OR DISMANTLE.

### INBOUND SHIPPING INFORMATION AND SET-UP INFORMATION:

Freight will be shipped to: Warehouse \_\_\_\_\_ Show Site \_\_\_\_\_ Date \_\_\_\_\_

Total No. of: Crates \_\_\_\_\_ Cartons \_\_\_\_\_ Fiber Cases \_\_\_\_\_

Other (Specify) \_\_\_\_\_

Setup Plan/Photo: Attached \_\_\_\_\_ To Be Sent With Exhibit \_\_\_\_\_ In Crate No. \_\_\_\_\_

Carpet: With Exhibit \_\_\_\_\_ Rented From Heritage \_\_\_\_\_ Color \_\_\_\_\_ Size \_\_\_\_\_

Electrical Placement: Drawing Attached \_\_\_\_\_ Drawing With Exhibit \_\_\_\_\_ Electrical Under Carpet \_\_\_\_\_

Comments: \_\_\_\_\_

Graphics: With Exhibit \_\_\_\_\_ Shipped Separately \_\_\_\_\_

Comments: \_\_\_\_\_

Special Tools/Hardware Required: \_\_\_\_\_

## OUTBOUND SHIPPING INFORMATION

Ship To: \_\_\_\_\_

### METHOD OF SHIPMENT

#### ☐ HERITAGE EXHIBIT TRANSPORTATION

☐ Common Carrier

☐ Air Freight ☐ Next Day ☐ Second Day ☐ Deferred ☐ Expedited

#### OTHER CARRIER

Other Common Carrier: \_\_\_\_\_

Other Air Freight: \_\_\_\_\_

Van Line: \_\_\_\_\_

### FREIGHT CHARGES

☐ Prepaid

☐ Collect

Bill To: \_\_\_\_\_

**In the event your selected carrier fails to show on the final move-out day, your freight will be re-routed via HES Logistics**

*PLEASE NOTE: Heritage will not be responsible for product or literature that is not properly packed and labeled by exhibitor personnel.*

Exhibiting Company \_\_\_\_\_

Contact Name \_\_\_\_\_ Booth# \_\_\_\_\_

Phone # \_\_\_\_\_ Email \_\_\_\_\_

Please fax or email this form promptly to HERITAGE using the information at the top of the page - retain one copy for your files.

## **STRUCTURAL INTEGRITY INFORMATION**

### **THIS FORM MUST BE RETURNED FOR ALL SUSPENDED STRUCTURES**

\_\_\_\_\_ the contracted exhibitor at ABAI 51<sup>ST</sup> ANNUAL CONVENTION and (if applicable), the display house or EAC for the aforementioned exhibitor, do hereby certify and guarantee that the stress points for the hanging structure have been properly engineered and tested. We further certify that the structure can be hung safely and has been constructed to meet all applicable regulations and safety measures.

We hereby release, indemnify and forever hold harmless **ABAI, WALTER E. WASHINGTON C.C., AND HERITAGE** and their subsidiaries, directors, officers, employees, representatives, agents and contractors from and against any and all liability, claims, damage, loss, fines, or penalties arising from the installation, use or dismantling of this structure. All hang points supporting in excess of two hundred (200) pounds may be verified (metered) on site at exhibitor's expense.

Exhibiting Company: \_\_\_\_\_ Booth #: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_ Date: \_\_\_\_\_

Email: \_\_\_\_\_

Display House/EAC (if applicable) \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_ Date: \_\_\_\_\_



exhibitor.services@heritagesvs.com

1-800-360-4323

Fax 314-534-8050

Order online at: [heritagesvs.com/ordering](http://heritagesvs.com/ordering)

# HANGING SIGN LABOR ABAI 51<sup>ST</sup> ANNUAL CONVENTION

**Discount Deadline:**  
**5/5/2025**

## HANGING SIGN LABOR AND EQUIPMENT

### INSTRUCTIONS

- All ceiling rigging must conform to Show Management rules and regulations and facility limitations.
- All overhead hanging signs or banners must be assembled, installed and removed by Heritage. Exhibitors, display company and/or I&D representatives may supervise, but will not be allowed to assemble or install and remove the hanging sign.
- Please complete the enclosed Labor Order Form to assemble your hanging sign.
- All overhead electrical hanging signs must be certified for structural integrity and safety in order to be approved by the building. Complete the enclosed Structural Integrity Form. Hanging signs greater than 250 lbs. must be certified for structural integrity and safety in order to be approved by the convention facility.
- Set up instructions must be provided for signs needing assembly.
- Hanging anchor points must be pre-fabricated and ready for use.
- Electrical signs must be in working order and in accordance with the National Electrical Code. ELECTRICAL SERVICE requirements must be ordered in advance on the enclosed ELECTRICAL SERVICE Order Form.
- All Electrical Sign or Signs with Motor and/or Truss will need to be hung by the building.
- If any hang point supports over 250 lbs., notify Heritage immediately for special authorization.
- Overhead hanging signs are to be sent in separate containers directly to advance warehouse using the enclosed Hanging Sign Labels. This container MUST arrive no later than 5/15/2025. If these procedures are not followed, Heritage cannot guarantee the hanging of your sign.

### Ship To:

C/O: HERITAGE  
TFORCE FREIGHT  
6571 WASHINGTON BLVD.  
ELKRIDGE, MD 21075  
FOR: ABAI 51<sup>ST</sup> ANNUAL CONVENTION

### EQUIPMENT AND LABOR RATES TO HANG SIGNS

**Straight Time:** 8:00 a.m. - 4:30 p.m., Monday through Friday

**Overtime:** 4:30 p.m. - 8:00 a.m., Monday through Friday, Saturdays, Sundays, and Holidays

**Crew Size:** Three (3) Laborers

**Materials:** Cables, clamps, etc. additional and charged accordingly

### Equipment With Crew

- **Show Site rates will apply to ALL labor orders placed at show site**
- Rates are per lift and crew per hour
- One Hour minimum per lift and crew
- Straight Time cannot be guaranteed

|                   |      | STRAIGHT TIME     | OVERTIME          |
|-------------------|------|-------------------|-------------------|
| <b>Condor</b>     |      |                   |                   |
| Condor with Crew  | L331 | \$1,294.33        | \$1,941.50        |
| Show Site Pricing |      | <b>\$1,682.63</b> | <b>\$2,523.95</b> |

### Assembly Crew/ Additional Labor

|                        |      |                 |                 |
|------------------------|------|-----------------|-----------------|
| Display Assembly Labor | L332 | \$226.30        | \$339.45        |
| (Per Person/Per Hour)  |      |                 |                 |
| Show Site Pricing      |      | <b>\$294.19</b> | <b>\$441.29</b> |

Exhibiting Company \_\_\_\_\_

Contact Name \_\_\_\_\_ Booth# \_\_\_\_\_

Phone # \_\_\_\_\_ Email \_\_\_\_\_

Please fax or email this form promptly to HERITAGE using the information at the top of the page - retain one copy for your files.



exhibitor.services@heritagesvs.com

1-800-360-4323

Fax 314-534-8050

Order online at: [heritagesvs.com/ordering](http://heritagesvs.com/ordering)

## HANGING SIGN LABOR ABAI 51<sup>ST</sup> ANNUAL CONVENTION

**Discount Deadline:**  
**5/5/2025**

### Sign Description, Size, & Weight

For signs other than banners, include blueprint or drawing with detailed information so hanging anchor points may be determined

Type: Cloth Banner \_\_\_\_\_  
Metal or Wood \_\_\_\_\_  
Other \_\_\_\_\_

Shape: Square \_\_\_\_\_  
Triangle \_\_\_\_\_  
Rectangle \_\_\_\_\_  
Other \_\_\_\_\_

Size: Height \_\_\_\_\_  
Length \_\_\_\_\_  
Width \_\_\_\_\_  
Weight of Sign \_\_\_\_\_

Does your sign require:  
Electricity? \_\_\_\_\_  
Assembly? \_\_\_\_\_

Is your sign designed to rotate? \_\_\_\_\_ Yes \_\_\_\_\_ No  
(Check next to answer)

### Placement Diagram

Please submit the booth grid form with this hanging sign labor form. Indicate how far in from each boundary you would like your sign placed.

**The ceiling structure and relation to the support beams may require your sign to be moved from your specified location.**

### Installation Estimate

| Approx. Hours | Hourly Rate | Estimated Sub-Total |
|---------------|-------------|---------------------|
| _____         | @ _____     | = _____             |

### Dismantle Estimate

|       |         |         |
|-------|---------|---------|
| _____ | @ _____ | = _____ |
|-------|---------|---------|

|                            |           |
|----------------------------|-----------|
| <b>Estimated Sub-Total</b> | _____     |
| <b>Tax</b>                 | <b>NA</b> |
| <b>Total</b>               | _____     |

Supervision for assembly and disassembly of overhead hanging can be provided by Heritage at an additional cost, or by your company representative, display house, independent or lighting contractor.

**Please indicate method of supervision you require for assembly and disassembly:**

\_\_\_\_\_ No Supervision Required  
\_\_\_\_\_ Heritage I&D  
\_\_\_\_\_ Exhibitor Personnel  
\_\_\_\_\_ Display House

Exhibiting Company \_\_\_\_\_

Contact Name \_\_\_\_\_ Booth# \_\_\_\_\_

Phone # \_\_\_\_\_ Email \_\_\_\_\_

Please fax or email this form promptly to HERITAGE using the information at the top of the page - retain one copy for your files.





**HERITAGE™**



**HERITAGE™**

**RUSH! – HANGING SIGN**

**ADVANCE SHIPMENT  
TO WAREHOUSE**

TO: \_\_\_\_\_  
EXHIBITOR NAME

BOOTH NUMBER: \_\_\_\_\_

HERITAGE  
C/O TFORCE FREIGHT  
6571 WASHINGTON BLVD.  
ELKRIDGE, MD 21075

FOR: **ABAI 51<sup>ST</sup> ANNUAL CONVENTION**



**HERITAGE™**

**RUSH! – HANGING SIGN**

**ADVANCE SHIPMENT  
TO WAREHOUSE**

TO: \_\_\_\_\_  
EXHIBITOR NAME

BOOTH NUMBER: \_\_\_\_\_

HERITAGE  
C/O TFORCE FREIGHT  
6571 WASHINGTON BLVD.  
ELKRIDGE, MD 21075

FOR: **ABAI 51<sup>ST</sup> ANNUAL CONVENTION**

**RUSH! – HANGING SIGN**

**ADVANCE SHIPMENT  
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TO: \_\_\_\_\_  
EXHIBITOR NAME

BOOTH NUMBER: \_\_\_\_\_

HERITAGE  
C/O TFORCE FREIGHT  
6571 WASHINGTON BLVD.  
ELKRIDGE, MD 21075

FOR: **ABAI 51<sup>ST</sup> ANNUAL CONVENTION**



**HERITAGE™**

**RUSH! – HANGING SIGN**

**ADVANCE SHIPMENT  
TO WAREHOUSE**

TO: \_\_\_\_\_  
EXHIBITOR NAME

BOOTH NUMBER: \_\_\_\_\_

HERITAGE  
C/O TFORCE FREIGHT  
6571 WASHINGTON BLVD.  
ELKRIDGE, MD 21075

FOR: **ABAI 51<sup>ST</sup> ANNUAL CONVENTION**



# SIGN SERVICE ORDER FORM

## ABAI 51<sup>ST</sup> ANNUAL CONVENTION

exhibitor.services@heritagesvs.com

1-800-360-4323

Fax 314-534-8050

Order online at: [heritagesvs.com/ordering](http://heritagesvs.com/ordering)

**Custom Discount Deadline:**  
**4/24/2025**

Enhance your booth with custom graphics from HERITAGE. Graphics and signs are created in-house and our Design Team offers many options to fit your needs. Our Design Team can create digital custom graphics that fit your exhibit. Send us your logo and any graphics you want to produce and let us do the rest. All signs are printed using 6 color printing and produced on a solid substrate. Consult a HERITAGE Team Member for specialty material choices.

Please submit high resolution PDFs with the fonts embedded or outlined. If text is to be edited then please submit the font files and font name. Please contact HERITAGE and the customer graphic submission guidelines for specific instructions on formatting your graphics and submitting your graphic files.

*File conversion, retouching, cloning or color correcting may incur additional labor charges (straight time is \$85.00 per hour and custom charges apply outside normal business hours). The pricing below is based on print ready files submitted.*

|                        | Item  | Quantity      | Discount Rate | Standard Rate | Total   |
|------------------------|---|---------------|---------------|---------------|---------|
| Standard<br>Size Signs | <b>G10</b> Standard Sign 7" x 11"               | _____ x _____ | \$ 63.75      | \$ 82.88      | = _____ |
|                        | <b>G20</b> Standard Sign 7" x 44"               | _____ x _____ | \$ 74.25      | \$ 96.53      | = _____ |
|                        | <b>G30</b> Standard Sign 11" x 14"              | _____ x _____ | \$ 78.38      | \$ 101.90     | = _____ |
|                        | <b>G40</b> Standard Sign 14" x 22"              | _____ x _____ | \$ 95.63      | \$ 124.32     | = _____ |
|                        | <b>G60</b> Standard Sign 22" x 28"              | _____ x _____ | \$ 129.75     | \$ 168.68     | = _____ |
|                        | <b>G70</b> Standard Sign 28" x 44"              | _____ x _____ | \$ 216.75     | \$ 281.78     | = _____ |
|                        | <b>G80</b> Standard Sign 40" x 60"              | _____ x _____ | \$ 289.12     | \$ 375.86     | = _____ |
|                        | <b>G90</b> Easelback (up to 11" x 14" sign)     | _____ x _____ | \$ 39.75      | \$ 51.68      | = _____ |
|                        | <b>G91</b> Mini Hoffa Sign 24" x 80" with base  | _____ x _____ | \$ 369.15     | \$ 479.90     | = _____ |
|                        | <b>G92</b> Meter Board Sign 38" x 80" with base | _____ x _____ | \$ 552.23     | \$ 717.90     | = _____ |

|  |  |                          |                          |                          |                           |
|--|--|--------------------------|--------------------------|--------------------------|---------------------------|
| Custom<br>Size Signs   | <b>Item</b>  | <b>Total<br/>Sq. Ft.</b> | <b>Discount<br/>Rate</b> | <b>Standard<br/>Rate</b> | <b>Total</b>              |
|  | <b>G100</b> Banner single sided - enter dimensions below<br>_____ W x _____ L = total sq. ft.<br>feet feet<br>min. order 9 sq. ft. | _____ x _____            | \$21.00                  | \$31.50                  | = _____                   |
|  | <b>G100</b> Custom Sign - enter dimensions below<br>_____ W x _____ L = total sq. ft.<br>feet feet<br>min. order 9 sq. ft.         | _____ x _____            | \$21.00                  | \$31.50                  | = _____                   |
| <b>Contact an exhibitor service team member for other custom graphic applications.</b>                 |  |                          |                          |                          |                           |
| <b>Method of Payment &amp; Credit Card Authorization Form REQUIRED to be submitted with this form.</b> |  |                          |                          |                          | <b>SUBTOTAL</b> \$ _____  |
|  |  |                          |                          |                          | <b>TAX 6%</b> \$ _____    |
|  |  |                          |                          |                          | <b>TOTAL DUE</b> \$ _____ |

Please see the Terms and Conditions page for full explanation of our policy on cancellations and changes.

Exhibiting Company \_\_\_\_\_

Contact Name \_\_\_\_\_ Booth# \_\_\_\_\_

Phone # \_\_\_\_\_ Email \_\_\_\_\_

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exhibitor.services@heritagesvs.com

1-800-360-4323

Fax 314-534-8050

**Order online at: [heritagesvs.com/ordering](http://heritagesvs.com/ordering)**

Please read carefully and follow all requirements and instructions to insure proper production of high quality graphics and timely delivery. Feel free to contact HERITAGE with any questions or concerns.

### For Print Ready Graphics

**CMYK** color mode

**150 dpi at 100% scale**

Bleed is **ONLY** required on fabric prints - .5" all sides

Vector artwork files preferred - **.PDF, .AI, and .EPS**

Rasterized artwork files - **.TIFF or .JPG**

Full scale artwork only. However if necessary, use 300 dpi at 50% scale

Outline/Rasterize all fonts

Flatten all transparencies

Change all opacities to solid colors

Keep all critical logos and text 0.25" from the edges

Supply links

**GRAPHIC SUMMARY REQUIRED** for large volume graphic orders.

Please indicate/specify graphic size, quantity, single or double sided, material (i.e. vinyl, foam core...), area of use and description of graphic i.e. text/copy.

### For Heritage Designed Graphics

Please supply vector logos - **.AI, .EPS or .PDF**

High resolution photos - **10mb or higher recommended**

Preferred font choice and/or supply font file

Any Pantone (PMS) color references i.e. your company's brand colors

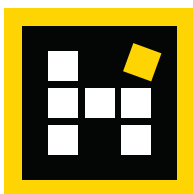
### To Submit Artwork Files

**Via Dropbox** - email **graphics@heritageexpo.com** and Heritage will setup a shared Dropbox folder. Please save/upload files in this folder.

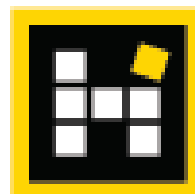
OR

**Via Email** - attachments 10MB or less.

### Acceptable Artwork



### NOT Acceptable Artwork



### Questions?

Contact Heritage Graphics Department or your Account Executive  
**graphics@heritageexpo.com | 1-800-360-4323**

## WALTER E. WASHINGTON CONVENTION CENTER

**BOOTH CLEANING**

Aramark Facilities Management is the exclusive cleaning services provider at the Walter E. Washington Convention Center. Our team removes trash, vacuums aisles and booths, and provides porter services and mopping. We have an office on site, so we are able to respond quickly to any requests.

**BOOTH CLEANING ORDERS**

There are two ways to order services:

**1** Visit our website at [wewcc.aramarkcafe.com](http://wewcc.aramarkcafe.com) and select exhibitor services. Here, you can select the cleaning services you need, input the number of event days, and add your company name and booth number. You can also create an account, review your information, and finalize the order using a credit card or check. Cash is not accepted. If your booth organization is tax exempt, please email [aramarkevs@aramark.com](mailto:aramarkevs@aramark.com) to place an order to avoid being charged taxes.

**2** You can reserve same-day booth cleaning on the start date by visiting our service desk (locations vary by show), going to our website [wewcc.aramarkcafe.com](http://wewcc.aramarkcafe.com), or emailing us at [aramarkevs@aramark.com](mailto:aramarkevs@aramark.com).



All rates are quoted in USD and taxed at 6%.  
We accept payment via credit card and/or check.

**Rates**

**End of Show Day Booth Cleaning:** Includes trash removal and vacuuming or mopping, based on the floor type. Cost is **\$0.75 per sq. ft. per day**.

**Porter Service:** Includes emptying wastebaskets and sweeping floor debris on two-hour intervals during show hours only. Porter service is calculated by total booth size per day.



## Costs

| BOOTH SIZE          | RATE (per day) |
|---------------------|----------------|
| Under 500 sq. ft.   | \$150.00       |
| 501-1,500 sq. ft    | \$190.00       |
| 1,501-2,500 sq. ft. | \$230.00       |
| 2,501-3,500 sq. ft. | \$270.00       |

*Booths bigger than 3,500 square feet require custom porter service.*

**Custom Porter Service:** Includes trash removal and sweeping the floor. This service is charged at a rate of \$60 per hour, with a minimum charge of four hours per worker per day. If you require any additional customization, please email [aramarkevs@aramark.com](mailto:aramarkevs@aramark.com) or call us at 202.249.3980. We're happy to help!

## Order Add-Ons

Access order add-ons through our website [www.wcc.aramarkcafe.com](http://www.wcc.aramarkcafe.com). You can also visit our service desk (varies based on show), or contact us at [aramarkevs@aramark.com](mailto:aramarkevs@aramark.com).

## Booth and Carpet Disposal

We do not provide booth and/or carpet disposal services. Please reach out to your service contractor for help dismantling your booth and removing carpet.

Exhibitor-appointed contracts, general service contractors, and decorators are prohibited from providing cleaning services on WEWCC property. Exhibitors are subject to penalties if other contractors are present.

**Questions? Contact us at**  
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